



August 26, 2026
AGENDA ITEM #14

Discuss and consider approving an agreement with Skyline Technology Solutions, LLC for video sharing technology to support the Mobility Authority's traveler communications and roadway safety programs

Strategic Plan Relevance:	Stewardship
Department:	Operations, Traffic and Incident Management
Contact:	Fabiola Bowers, Assistant Director of Operations
Associated Costs:	Not to exceed \$140,774.74 for three years (breakdown on page 2)
Funding Source:	Operating Budget
Action Requested:	Consider and act on draft resolution

Project Description/Background: The Mobility Authority Traffic and Incident Management Center (TIMC) plans to continue to take a collaborative approach towards mobility management to help ensure cohesion in the region by coordinating traffic incident management operations with its regional partners.

The current request seeks execution of a new three-year Skyline Technology Solutions Agreement which will be administered through Skyline Technology Solutions DIR Contract #DIR-CPO-6252. The proposed video sharing system consists of software implementation and hardware refresh to existing streaming appliances to enable video interoperability and sharing functionality with our regional partners, Rekor Command, Construction Partnership Program (CPP), and media outlets.

The total cost for the proposed Statement of Work is what will be distributed over three fiscal years. The breakdown of this amount is as follows:

Project Item	FY 27	FY 28	FY 29
Software Implementation and Hardware Refresh including Labor	\$20,414.04		
Year 1 License and Support	\$34,800.00		
Year 2 License and Support		\$35,844.00	
Year 3 SaaS License and Support			\$36,919.00
Project Contingency (10%)	\$ 12,797.71		
TOTAL	\$68,011.74	\$35,844.00	\$36,919.00

Previous Actions & Brief History of the Program/Project: The Mobility Authority had a previous agreement for these video sharing services offered by Skyline Technology Solutions using Luna Data Solutions, Inc through an approved Texas Department of Information Resources (DIR). The Mobility Authority is now seeking to have this agreement directly with Skyline Technology Solutions DIR Contract #DIR-CPO-6252.

Financing: Operating Budget

Action requested/Staff Recommendation: Staff recommends executing an agreement with Skyline Technology Solutions for a three-year Agreement to provide a hardware refresh and software for streaming video as a service.

Backup provided: DIR Vendor Agreement Skyline Technology Solutions
DIR Vendor Public Records Act
Agreement Skyline Technology Solutions

**GENERAL MEETING OF THE BOARD OF DIRECTORS
OF THE
CENTRAL TEXAS REGIONAL MOBILITY AUTHORITY**

RESOLUTION NO. 26-0XX

**APPROVING AN AGREEMENT WITH SKYLINE TECHNOLOGY SOLUTIONS INC.
FOR A HARDWARE REFRESH AND STREAMING VIDEO AS A SERVICE
SOFTWARE**

WHEREAS, the Central Texas Regional Mobility Authority ("Mobility Authority") operates the Traffic and Incident Management Center ("TIMC"), which coordinates traffic incident management operations with regional partners to promote cohesion and efficient mobility management throughout the region; and

WHEREAS, the TIMC utilizes a video sharing system to enable video interoperability and sharing functionality with regional partners; and

WHEREAS, pursuant to Texas Government Code Section 2054.0565 and Mobility Authority Policy Code Section 401.008, the Mobility Authority may utilize procedures established by the Texas Department of Information Resources ("DIR") to procure goods and services through DIR cooperative contracts; and

WHEREAS, Skyline Technology Solutions Inc. ("Skyline") is an authorized vendor under DIR Contract No. DIR-CPO-6252; and

WHEREAS, the Mobility Authority previously maintained an agreement for video sharing services offered by Skyline under an approved DIR contract; and

WHEREAS, the Executive Director recommends entering into an agreement with Skyline Technology Solutions Inc. for a hardware refresh and streaming video as a service software in an amount not to exceed \$140,774.74, attached hereto as Exhibit A.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the agreement with Skyline Technology Solutions Inc. for a hardware refresh and streaming video as a service software under DIR Contract No. DIR-CPO-6252, in an amount not to exceed \$140,774.74, attached hereto as Exhibit A; and

BE IT FURTHER RESOLVED that the Executive Director is hereby authorized to enter into an agreement with Skyline Technology Solutions Inc. for a hardware refresh and streaming video as a service software in an amount not to exceed \$140,774.74 through its cooperative contract with the Texas Department of Information Resources.

Adopted by the Board of Directors of the Central Texas Regional Mobility Authority on the 26th day of August 2026.

Submitted and reviewed by:

Approved:

James M. Bass
Executive Director

Robert W. Jenkins, Jr.
Chairman, Board of Directors

Exhibit A



Quote

Sell To

Central Texas Regional Mobility Authority
CTRMA
3300 North Interstate Highway 35
Austin, Texas 78705
United States

Ship To Location

Central Texas Regional Mobility Authority
CTRMA
3300 North Interstate Highway 35
Austin, Texas 78705
United States

Date 06/17/26**Expiration Date****Terms****No.** SQ001618-2

07/17/26

Net 30 Days

Prime Contract No.	Salesperson	Reference	F.O.B.	Ship Via
	BD - Art LeClair	Video as a Service Renewal		

Line	Item No.	Description	Qty	Price	Amount
1	SKY-LB-GENERAL LB	Implementation and Hardware Refresh Labor	1	12,794.04	12,794.04
2	SKY-SITCH-BASE-SVC	Sitch Video Streaming as a Service. Includes secure video sharing portal, advanced stream management API service, secure IPsec VPN connectivity to Skyline SaaS platform where portal and stream distribution infrastructure resides. With two (2) low BW streaming zones client can offline video to public upon demand. Enterprise class 24/7 monitoring, operations and maintenance in our SOC2 certified data center; ITIL-based service management; An assigned Customer Service Manager facilitates delivery including quarterly business reviews. Priced per stream per year. Minimum stream counts apply.	58	600.00	34,800.00
3	SKY-SFS1000-RFHW	Refresh of hardware for an existing SFS1000 streaming appliance. For an existing licensed streaming appliance, Skyline will provide a new hardware appliance with current software. Inclusive of hardware appliance with current software. Inclusive of hardware and labor for configuration. Includes remote support.	1	7,620.00	7,620.00



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Comment:

Renewal periods are subject to a 3% annual CPI-based increase.

Subtotal	55,214.04
Tax	0.00
Total Quote	55,214.04

Prices are based on costs and conditions existing on the date of the quote and are subject to change by Skyline before final acceptance. Purchases are subject to the terms and conditions of the contract/agreement governing this quote. We shall not be liable for any loss of profits, business, goodwill, data, interruption of business, nor for incidental or consequential warranty of merchantability or fitness for a particular purpose, and damages related to this agreement. There will be a minimum 20% restocking fee with original packaging.

Email PO's to: contracts@skylinenet.net
Please include the following on your PO:
Ship To Address and Contact Name
Invoicing Name and Address or Email
PO Number and Master Contract Number
Quantities and Part Numbers
Order Date
Chassis Serial #(s) - Maintenance Requests
FOB = Origin

Authorized Signature**Printed Name and Title****Date**

DIR Vendor Agreement

This is to signify that the Central Texas Regional Mobility Authority and Skyline Technology Solutions have entered into a three-year Agreement **in an amount not to exceed \$140,774.74** pursuant to Texas Government Code Section 2054.0565 utilizing Texas Department of Information Resources Contract No. # DIR-CPO-6252 DBITS for deliverable-based information technology services described in this proposal. All terms and conditions of Texas Department of Information Resources Contract No. # DIR-CPO-6252 DBITS are applicable to and made part of this agreement.

Skyline Technology Solutions



Jason Ross, Vice President
Skyline Technology Solutions

Jul 23, 2026

Date

**CENTRAL TEXAS REGIONAL
MOBILITY AUTHORITY**

James M. Bass
Executive Director

Date

(CTRMA) DIR Vendor Agreement_Skyline Technology Solutions (26.07.23)

Final Audit Report

2026-07-23

Created:	2026-07-23
By:	Rebekah Rounds (rrounds@skylinenet.net)
Status:	Signed
Transaction ID:	CBJCHBCAABAArE1I71R6T-6_DBQV2_P85ezH23HCpFr1

"(CTRMA) DIR Vendor Agreement_Skyline Technology Solutions (26.07.23)" History

-  Document created by Rebekah Rounds (rrounds@skylinenet.net)
2026-07-23 - 1:56:57 PM GMT- IP address: 144.202.232.42
-  Document emailed to Jason Ross (JROSS@SKYLINENET.NET) for signature
2026-07-23 - 2:10:49 PM GMT
-  Email viewed by Jason Ross (JROSS@SKYLINENET.NET)
2026-07-23 - 2:13:44 PM GMT- IP address: 104.47.73.126
-  Document e-signed by Jason Ross (JROSS@SKYLINENET.NET)
Signature Date: 2026-07-23 - 2:14:20 PM GMT - Time Source: server- IP address: 144.202.232.42 - Signature Appearance Selected: IMAGE
-  Agreement completed.
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