



June 25, 2025
AGENDA ITEM #15

Discuss and consider approving an agreement with Carahsoft Technology Corporation for video streaming and related software and services for CTRMA Board meetings

Strategic Plan Relevance:	Stewardship
Department:	Information Technology
Contact:	Cory Bluhm, Assistant Director of Information Technology and Toll Systems
Associated Costs:	Not to exceed \$82,632.05
Funding Source:	Operating Budget
Action Requested:	Consider and act on draft resolution

Project Description/Background: The Mobility Authority utilizes certain hardware and software for Board Meeting videography and streaming-related services. The Mobility Authority currently holds an agreement with Carahsoft Technology Corp. (Carahsoft) for software and related services which expires on June 30, 2025.

The current request seeks execution of a one-year agreement with Carahsoft for videography hardware and software, video streaming, and related services. This agreement will replace the existing hardware installed in 2015 and will provide upgraded software as well as videography and streaming-related services. This agreement will utilize Texas Department of Information Resources (DIR) contract DIR-CPO-5687 and the term will be July 1, 2025, through June 30, 2026.

Previous Actions & Brief History of the Program/Project: The Mobility Authority has previously obtained hardware, software, and related services through a direct contract with Swagit Productions, LLC (Swagit).

The Mobility Authority entered into its initial contract with Swagit for Board meeting video streaming hardware and software and related services in 2015. This agreement

included the purchase of the cameras and related hardware as well as the initial year of services, and has since renewed automatically.

In October 2022, Swagit was purchased by another firm and in 2024 the initial contract was converted to a DIR contract through Carahsoft.

Financing: Operating Budget

Action requested/Staff Recommendation: Staff recommends executing an agreement with Carahsoft to provide videography hardware, one-year software package, and related services, in the amount of \$82,632.05

Backup provided:

- Draft Resolution
- Pricing Proposal – Carahsoft
- DIR Contract DIR-CPO-5687

**GENERAL MEETING OF THE BOARD OF DIRECTORS
OF THE
CENTRAL TEXAS REGIONAL MOBILITY AUTHORITY**

RESOLUTION NO. 25-0XX

**APPROVING A CONTRACT WITH CARAHSOFT TECHNOLOGY CORPORATION FOR
CERTAIN SOFTWARE FOR BOARD MEETING VIDEOGRAPHY AND STREAMING
RELATED SERVICES**

WHEREAS, by Resolution No. 24-034 dated June 26, 2024, the Board of Directors approved an agreement with Carasoft Technology Corporation (Carasoft) for videography hardware and software, video streaming, and related services; and

WHEREAS, the Mobility Authority's current Carasoft agreement expires on June 30, 2025; and

WHEREAS, videography hardware and software, video streaming, and related services are offered by Granicus which can be purchased from Carahsoft Technology Corporation through Texas Department of Information Resources (DIR) Contract No. DIR-CPO-5687 (the "DIR Cooperative Contract"); and

WHEREAS, the Executive Director has obtained pricing for videography hardware and software, video streaming, and related services from Carahsoft Technology Corporation which is attached hereto as Exhibit A; and

WHEREAS, pursuant to Texas Government Code Section 2054.0565 and Mobility Authority Policy Code Section 401.008, the Mobility Authority may use the DIR Cooperative Contract with Carahsoft Technology Corporation to procure videography hardware and software, video streaming, and related services without the need to seek competitive bids; and

WHEREAS, the Executive Director recommends approving the acquisition of videography hardware and software, video streaming, and related services in an amount not to exceed \$82,632.05 from Carahsoft Technology Corporation through their DIR Cooperative Contract.

NOW THEREFORE BE IT RESOLVED the Executive Director is hereby authorized to enter into an agreement with Carahsoft Technology Corporation for videography hardware and software, video streaming, and related services for board meeting videography and streaming related services in an amount not to exceed \$82,632.05 through their cooperative contract with the Texas Department of Information Resources.

Adopted by the Board of Directors of the Central Texas Regional Mobility Authority on the 25th day of June 2025.

Submitted and reviewed by:

Approved:

James M. Bass
Executive Director

Nikelle Meade
Vice Chair, Board of Directors

Exhibit A

GOVERNMENT- PRICE QUOTATION

Granicus at Carahsoft



11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
 PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
 WWW.CARAHSOFT.COM | GRANICUS@CARAHSOFT.COM



TO: Greg Mack
 Director of IT & Toll Systems
 Central TX Regional Mobility Authority
 3300 N IH-35
 Ste 300
 Austin, TX 78705 USA

FROM: Danielle Edwards
 Granicus at Carahsoft
 11493 Sunset Hills Road
 Suite 100
 Reston, Virginia 20190

EMAIL: gmack@ctrma.org

EMAIL: Danielle.Edwards@carahsoft.com

PHONE: (512) 664-7921

PHONE: (571) 591-6925

TERMS: DIR Contract No. DIR-CPO-5687
 Expiration Date: 5/19/27
 FTIN: 52-2189693
 Shipping Point: FOB Destination
 Credit Cards: VISA/MasterCard/AMEX
 Remit To: Same as Above
 Payment Terms: Net 30 (On Approved Credit)
 Texas VID#: 1522189693700
 Sales Tax May Apply

QUOTE NO: 55501726
QUOTE DATE: 05/27/2025
QUOTE EXPIRES: 06/28/2025
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$82,632.05
TOTAL QUOTE: \$82,632.05

LINE NO.	PART NO.	DESCRIPTION	TX DIR	QUOTE PRICE	QTY	EXTENDED PRICE
ONE-TIME FEES						
1	Granicus	Granicus Operations Cloud - Fully Managed Video - Setup and Deployment - Each - One Time Fee Granicus - GXC-BND-0FMV-OTF	\$4,787.50	\$1,311.92 TX DIR	1	\$1,311.92
2	Granicus	Fully Managed PRO Remote Broadcast System - Three Camera Setup - Each Granicus - GXC-ADD-RBS3-OTF	\$67,025.00	\$49,813.78 TX DIR	1	\$49,813.78
ONE-TIME FEES SUBTOTAL:						\$51,125.70
NEW SUBSCRIPTION FEES						
3	Granicus	Granicus Operations Cloud - Fully Managed Video (25) - Each - Annual Subscription Granicus - GXC-BND-F25B-REC Start Date: 07/01/2025 End Date: 06/30/2026	\$69,812.28	\$31,506.35 TX DIR	1	\$31,506.35
NEW SUBSCRIPTION FEES SUBTOTAL:						\$31,506.35
SUBTOTAL:						\$82,632.05
TOTAL PRICE:						\$82,632.05
TOTAL QUOTE:						\$82,632.05

GOVERNMENT- PRICE QUOTATION

Granicus at Carahsoft



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WWW.CARAHSOFT.COM | GRANICUS@CARAHSOFT.COM



Terminating Subscriptions:

Avior™ 15

EASE™ 15

The Granicus Master Subscription Agreement can be found at <https://granicus.com/wp-content/uploads/application/pdf/Granicus-Master-Subscription-Agreement-GSA.pdf>

For govDelivery Customers Only:

Potential Users are based on the greater of quarterly website visits to the domains covered by a license or the subscriber base multiplied by 12, less 20% to account for inactive subscribers.

Option year pricing is provided with the assumption that your requirements are the same as the base year. If your usage increases Granicus reserves the right to renegotiate your contract based on usage.

Option year pricing does not imply usage can grow beyond your base level.

*Partner must pass along all terms and conditions included in this quote to the government customer including the link to the EULA, all terms, and the Granicus documentation behind the price quote.

The Granicus Master Subscription Agreement can be found at <https://granicus.com/wp-content/uploads/application/pdf/Granicus-Master-Subscription-Agreement-GSA.pdf>

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Granicus Order Form for Central Texas Regional Mobility Authority

ORDER DETAILS

Granicus Contact: Justine Torres
Email: justine.torres@granicus.com
Order #: Q-450116
Prepared On: 16 May 2025

ORDER TERMS

Currency: USD
Payment Terms: All fees set forth in the Quote from reseller/distributor to Client are due and payable in accordance with those terms. Use of the Products is governed by the terms of the Granicus Master Subscription Agreement or such other Agreement as agreed to by the parties.

Period of Performance: 01 Jul 2025 - 30 Jun 2026

PRODUCT SUMMARY

The specifications and terms within this Order Form are specific to the products and volumes contained herein.

NOTE: Fees for the below Products will be as set forth in the quote from an authorized reseller.

One-Time Services		
Solution	Billing Frequency	Quantity/Unit
Granicus Operations Cloud - Fully Managed Video - Setup and Deployment	Up Front	1 Each
Fully Managed PRO Remote Broadcast System - Three Camera Setup	Up Front	1 Each

New Subscriptions		
Solution	Billing Frequency	Quantity/Unit
Granicus Operations Cloud - Fully Managed Video (15)	Annual	1 Each

PRODUCT UPDATES

FOR INFORMATION ON RECENT AND UPCOMING PRODUCT ENHANCEMENTS ACROSS THE GRANICUS PORTFOLIO, PLEASE REFER TO THE SEMIANNUAL UPDATE INFORMATION ON THIS WEBPAGE:
: [HTTPS://GRANICUS.COM/SEMIANNUAL-UPDATES/](https://granicus.com/semiannual-updates/)

PRODUCT DESCRIPTIONS

Solution	Description
Granicus Operations Cloud - Fully Managed Video (15)	<p>The annual subscription is an outcome-focused solution combining integrated technology, data insights, and experience services to drive operational efficiencies.</p> <ul style="list-style-type: none"> • Strategic Capabilities <ul style="list-style-type: none"> • Designated Experience Partner • Extended LMS Training On-demand • Access to Services Catalog • Biannual CX Program Brief to Review Insights & Recommendations • Online Help Articles and Access to govCommunity • Data Insights <ul style="list-style-type: none"> • Community Satisfaction and Performance Monitoring • Government Effectiveness Score • Digital Experience Score • Quality of Life Surveys • In-app Reporting and Dashboards • Connected Technology <ul style="list-style-type: none"> • Video Streaming and Video-on-Demand <ul style="list-style-type: none"> ▪ Start, stop, pause controls ▪ Fully cloud-based ▪ Simulcast to multiple platforms including Facebook and YouTube ▪ Unlimited storage • Managed Services <ul style="list-style-type: none"> ▪ Up to 15 meetings annually ▪ Full video directing including camera control, video switching, graphic overlays ▪ Video indexing and publication • Public Portal/iFrame <ul style="list-style-type: none"> ▪ Hyperlinked agendas, minutes, and documents ▪ Sound Search™ spoken word search • Hardware <ul style="list-style-type: none"> ▪ Swagit Avior™ Remote Broadcast System which includes: <ul style="list-style-type: none"> • Cameras • Camera Control System

Solution	Description
	<ul style="list-style-type: none"> • Broadcast Switcher • Character Generator (for on-screen graphics display) • Recorder • Redundant Streaming and Recording Encoder/Servers • Video Matrix Switch • Managed Power Unit • Software-Based Video Control Panel <ul style="list-style-type: none"> • Ongoing security updates • Ongoing product updates and enhancements • Product accessibility maintained perpetually • 99.9% up-time guarantee • Technical Support Reporting (biannual) • Escalation & Care Process
Granicus Operations Cloud - Fully Managed Video - Setup and Deployment	<p>The Fully Managed Video edition of Operations Cloud leverages a blend of strategic capabilities, data insights, and technology built for government to deliver an experience aimed at enhancing user engagement and boosting operational efficiency.</p> <p>This solution includes:</p> <ul style="list-style-type: none"> • Stakeholder Kickoff and Project Alignment • Program Management - Weekly / bi-weekly communication • Development/Implementation/component configuration, including: <ul style="list-style-type: none"> o Setup and deployment of the hardware and software o Setup and deployment of the public portal o Network testing and configuration <ul style="list-style-type: none"> • Hardware assembly and onsite install
Fully Managed PRO Remote Broadcast System - Three Camera Setup	Fully Managed PRO Remote Broadcast System: Three HD Camera Solution

TERMS & CONDITIONS

- This quote, and all products and services delivered hereunder are governed by the terms located at <https://granicus.com/legal/licensing>, including any product-specific terms included therein (the "License Agreement"). If your organization and Granicus has entered into a separate agreement or is utilizing a contract vehicle for this transaction, the terms of the License Agreement are incorporated into such separate agreement or contract vehicle by reference, with any directly conflicting terms and conditions being resolved in favor of the separate agreement or contract vehicle to the extent applicable.
- If submitting a Purchase Order, please include the following language: The pricing, terms and conditions of quote Q-450116 dated 16 May 2025 are incorporated into this Purchase Order by reference and shall take precedence over any terms and conditions included in this Purchase Order.
- This quote is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of Central Texas Regional Mobility Authority to provide applicable exemption certificate(s).
- Any lapse in payment may result in suspension of service and will require the payment of a setup fee to reinstate the subscription.
- Terms and Conditions are in accordance with the Granicus Texas Department of Information Resources agreement DIR-TSO-4288 and takes precedence over all other conflicting terms and conditions incorporated herein.

For All Services Credits (including Service Catalog Credits and SimpleSupport):

Credits must be purchased prior to use and are allocated towards any services performed by Granicus included in the Service Credit portfolio for the number of credits indicated therein. Credits cannot be used towards software subscription purchases. Credits are consumed as Services are performed during the applicable period of performance and must be used during that period of performance or they will expire. If Client fails to use the credits within the period of performance due to factors outside of Granicus' control, Granicus will not be obligated to refund any credits and will be under no obligation to perform the Services.

SWAGIT Product Specific Terms

In addition to the terms and conditions of your agreement with Granicus, your use of the Swagit product offerings

(including hardware, software and services) will be governed by the additional terms set forth below. Any conflict between the terms of your agreement with Granicus and these product-specific terms will be resolved in favor of these terms solely as it relates to the Swagit Product.

1. AVIOR Broadcaster Hardware.

- a. Fifty percent (50%) of the total fees due for the hardware will be invoiced upon contract signature. The remaining balance of fees associated with the hardware will be invoiced upon completion of installation of the hardware at Client's designated location.
- b. Cancellation of any order for Avior Broadcaster hardware will result in Client's obligation to pay Granicus twenty percent (20%) of the total fees due for the hardware as a restocking fee, and Client is responsible for all costs associated with the return of the hardware to Granicus in resale condition.
- c. Fees for Swagit Subscription Services related to Avior Broadcaster equipment will commence two (2) months after contract execution and will be pro-rated for the first year. The full twelve (12) month renewal term will commence on the anniversary of the contract execution date.

2. EASE Encoder Hardware.

- a. 100% of EASE encoder hardware fees will be invoiced upon contract signature. EASE encoders are not eligible for return or refunds.
- b. Fees for Swagit Subscription Services related to EASE encoders will commence one (1) month after contract execution and will be pro-rated for the first year. The full twelve (12) month renewal term will commence on the anniversary of the contract execution date.

3. **Warranty.** All equipment is provided to Client with the manufacturer's warranty associated with such equipment. Granicus disclaims all warranties, express or implied associated with the equipment, including any implied warranties of merchantability and fitness for a particular purpose. Granicus will provide Client with all documentation associated with the manufacturer's warranty upon request.

4. **Camera and Broadcast Operations.** Granicus may need to operate the camera and broadcast system remotely. Such remote operation requires access via inbound TCP port 2001, outbound TCP ports 21, 80, 443, 1935, 5721, and outbound UDP ports 53, 123. The Client will need to supply Granicus with access to such TCP and UDP ports with respect to the Client's Internet connection. Granicus will not be responsible for remote camera operations should Client fail to give Granicus such access, or if Client's Internet connection is interrupted. Additionally, in the event the Granicus needs to operate such system manually, the Client will provide access to the equipment at the Site designated by the Client in the Scope of Work.

DIR Vendor Agreement

This is to signify that the Central Texas Regional Mobility Authority and Carahsoft Technology Corp. have entered into a one-year Agreement **in an amount not to exceed \$82,632.05** pursuant to Texas Government Code Section 2054.0565 utilizing Texas Department of Information Resources Contract No. #DIR-CPO-5687 for the video streaming hardware, software, and services described in this proposal. All terms and conditions of Texas Department of Information Resources Contract No. #DIR-CPO-5687 are applicable to and made part of this agreement.

CARAHSOFT TECHNOLOGY CORP.

**CENTRAL TEXAS REGIONAL
MOBILITY AUTHORITY**

Sean Hiebert
Partner Alliance Manager

James M. Bass
Executive Director

Date

Date

Public Records Act Agreement

Contractor acknowledges and agrees that all records, documents, drawings, plans, specifications and other materials in the Authority's possession, including materials submitted by Contractor, are subject to the provisions of the Texas Public Information Act (see Texas Government Code § 552.001). Contractor shall be solely responsible for all determinations made by it under such law, and for clearly and prominently marking each and every page or sheet of materials with "Trade Secret" or "Confidential", as it determines to be appropriate. Contractor is advised to contact legal counsel concerning such law and its application to Contractor.

If any of the materials submitted by the Contractor to the Authority are clearly and prominently labeled "Trade Secret" or "Confidential" by Contractor, the Authority will endeavor to advise Contractor of any request for the disclosure of such materials prior to making any such disclosure. Under no circumstances, however, will the Authority be responsible or liable to Contractor or any other person for the disclosure of any such labeled materials, whether the disclosure is required by law, or court order, or occurs through inadvertence, mistake or negligence on the part of the Authority or its officers, employees, contractors or consultants.

In the event of litigation concerning the disclosure of any material marked by Contractor as "Trade Secret" or "Confidential," the Authority's sole obligation will be as a stakeholder retaining the material until otherwise ordered by a court, and Contractor shall be fully responsible for otherwise prosecuting or defending any action concerning the materials at its sole cost and risk; provided, however, that the Authority reserves the right, in its sole discretion, to intervene or participate in the litigation in such manner as it deems necessary or desirable. All costs and fees, including reasonable attorneys' fees and costs, incurred by the Authority in connection with any litigation, proceeding or request for disclosure shall be reimbursed and paid by Contractor.

CARAHSOFT TECHNOLOGY CORP.

**CENTRAL TEXAS REGIONAL
MOBILITY AUTHORITY**

Sean Hiebert
Partner Alliance Manager

James M. Bass
Executive Director

Date

Date