FY 2015

FINAL OPERATING BUDGET JUNE 25, 2014







The Central Texas Regional Mobility Authority is authorized by the Texas Legislature under Chapter 370 of the Transportation Code. Formed in 2002 as the State's first regional mobility authority, the Central Texas Regional Mobility Authority represents the Legislature's vision to give local communities greater flexibility to develop and implement innovative transportation programs. With the support and guidance of Travis and Williamson counties, the Mobility Authority has evolved into a vibrant, agile, highly effective organization. Celebrating its 11 year anniversary, the Authority constructed 183A that opened in 2007 and a 6.2 mile extension was opened to traffic in April 2012, 7 years ahead of original plans. The Manor Expressway Phase I opened for tolling in January of 2013 and the entire project opened in May of 2014, on time and within budget. The MoPac Improvement Project is under construction and is expected to be completed in the Fall of 2015.

Board of Directors

Ray A. Wilkerson, Chairman James H. Mills, Vice-Chairman Robert L. Bennett, Jr., Treasurer Nikelle S. Mead, Secretary David B. Armbrust David Singleton Charles Heimsath

Executive Director

Mike Heiligenstein

Chief Financial Officer

William Chapman

Controller

Cindy Demers

Central Texas Regional Mobility Authority

Core Ideology

The Mobility Authority's core ideology describes our consistent identity that transcends all changes related to our relevant environment. Our core ideology consists of two notions: core purpose (our reason for being) and core values (the essential and enduring principles that guide our organization).

Core Purpose

Be the provider of high quality regional mobility services in Central Texas.

Core Values

Integrity: Demonstrated by honest communication, transparent transactions, ethical decisions and forthright behavior.

<u>Accountability</u>: Demonstrated in fiscal responsibility, commitment to our customers and constituents and collaboration with local and regional partners.

<u>Credibility</u>: Demonstrated in an earned reputation for fairness, dependability and dedication to public service.

Innovation: Demonstrated in visionary leadership, entrepreneurial spirit and tolerance for honest mistakes.



FY 2015 Proposed Operating Budget

Table of Contents

| Proposed Operating Budget Overview | 1 |
|--|----|
| Consolidated Revenues and Expenses | 5 |
| Summary of Expenses | |
| Non-Cash Expenses Consolidated Line Item Detail Department Budgets | |
| Administration | 12 |
| Financial Services | 17 |
| Debt Service | |
| Toll Operations | |
| Communications | |
| Law Department | |
| Engineering | 41 |
| Consolidated Staffing Schedule | 46 |
| Capital Budget, Renewal and Replacement, Intersection Project | 47 |
| System Operating Budget | 48 |
| Debt Service Schedules | 49 |
| Capital Improvement Program | 51 |



Presented is the Mobility Authority's proposed FY 2015 Operating Budget. This document contains revenue estimates and departmental spending plans for the fiscal year beginning July 1, 2014 and ending June 30, 2015. The total proposed operating revenues are \$54,219,372. Total proposed operating expenses are \$86,804,785 inclusive of \$28,246,450 in non-cash items such as amortization, depreciation, bond issuance expense and accreted interest. In addition, this document includes the Authority's Operating Capital Budget, System Operating Budget and the Renewal and Replacement Fund Budget.

As discussed below, this budget is influenced by several factors including the Mobility Authority Strategic Plan, the opening of Phase II of the Manor Expressway in May of this year, the continued ramp up of the 183A extension which opened in April of 2012 and maintaining and improving current service levels.

Strategic Plan

| Economic Vitalit >Develop projects and programs that federal, state, regional and local econo- development strategies >Lead regional efforts to increase the capacity and reliability particularly in areas and desired development zono- | at support pnomic ansportation in congested | Regional Mobility Advocate and/or develop reliable, efficient modes of regional multimodal transportation options Provide highly reliable and appropriately maintained regional roadway network | | | | |
|---|--|--|---|--|--|--|
| >Partner with regional entities to facilitate economic development Initiatives driven by mobility and transportation | Improv Sustainabl | g Force for ved and le Mobility val Texas | | | | |
| <u>Sustainability</u> | | | Innovation | | | |
| >Define, use and advocate for envir sound design and construction met Mobility Authority projects | | management a | increased transportation and funding options | | | |
| >Build, maintain and operate assets preservation and reliability | for long-term | >Implement the most efficient and cost effective management of transportation facilities in Central Texas | | | | |
| >Increase public awareness of envir benefits related to improved mobili | | | customer experience through lity Authority communication and | | | |

The Strategic Plan serves as a guiding document in the operations of the Mobility Authority and in the development of the proposed FY 2015 budget. The Plan



summarized in the graphic states the Mobility Authority's vision for 2025 and establishes goals in context of four strategic initiative areas – Economic Vitality, Regional Mobility, Sustainability and Innovation. While all are interconnected, each initiative contains the stated goals for that area. For this budget, located in the departmental narrative sections, each department has articulated a Strategic Plan connection between their FY 2014 accomplishments and their goals for the upcoming fiscal year.

<u>Revenues</u>

Revenue estimates for FY 2015 are proposed at \$54.2 million which is an approximate 34% increase over FY 2014 budget. The increase is driven by the recent opening of the Manor Expressway phase II project. Toll revenue estimates were based on historical and projected toll transactions for both the 183A and Manor Expressway facilities. In analyzing current actual results, the Authority believes these projections are achievable. The revenue budget also includes \$2.4 million in grant funds for the Value Pricing Pilot Program as well as the expanded HERO (roadside assistance) program.

<u>Expenses</u>

Expense estimates for FY 2015 are proposed at \$86.8 million which represents an 87.4% increase over the FY 2014 budget. Because the Authority reports on an accrual basis, included in the expense estimates is \$28.2 million in non-cash expense items such as amortization, depreciation, bond issuance expense accruals and accreted interest expense. The increased operating budget is due to increased costs associated with the opening of the full build of the Manor Expressway. Interest expense, which represents 51% of the total expense budget, increased significantly due to interest that was previously capitalized in the Manor Expressway now being budgeted in the operating budget.

The expense budget assumes a full year of operating costs for the 183A and Manor Expressway including increased costs for toll collection and video enforcement. While the Authority continues to reduce toll collection costs, the anticipated increase in transactions is driving the increased expense budget. The budget also assumes full year depreciation expenses for the Manor Expressway.

The proposed budget provides funding for a new position in the Engineering department to assist with construction project administration. In addition, there is funding for part time assistance in the Toll Operations department to assist with administrative duties as the department takes on more collection efforts with two roadways now in operation.



Additional highlights include continued funding for expanding the coverage area on IH 35 and 183A for the highly successful HERO program. The programs expenses are reimbursed through a grant from Capital Area Metropolitan Planning Organization (CAMPO) and TxDOT. The budget also includes funding for a comprehensive public relations and outreach program to continue to market the Mobility Authority's open roadways as well as its regional leadership in transportation for the Austin area.

The remaining expense line items were developed in line with current operating goals and objectives as established by the Board of Directors through the Strategic Plan and Executive Director.

Operating Capital Budget, Renewal and Replacement and Capital Projects

The proposed operating Capital Budget includes funding for replacing some of the Authority's computer servers and equipment.

The Renewal and Replacement budget contains funding for the mill and overlay project on the 183A frontage roads anticipated to be completed in the Fall of 2014.

In addition there is an allocation of funding provided through the cash flow for the 183A/183 Intersection project. The project is partially funded by developer contributions and a pass through toll agreement with TxDOT.

The Capital Projects schedule reflects current and future construction projects the Mobility Authority is developing. Each of these projects is in various stages of development and may have various sources of funding which are identified in the schedule included in this document.

Future Projections, Cash Flow and Debt Service Coverage

Cash flow will continued to be monitored closely as the Authority moves into full operations of the 183A and Manor Expressway roadways. While the projected expenses in the proposed budget exceed estimated revenues, when non-cash expenses are removed and other funding sources are considered, the current projections result in a net cash inflow of \$9.8 million at the end of FY 2015. This is primarily due to the planned phase in approach to funding the 2011 bond debt service with grant funds through 2017. As discussed below, this inflow will be used to build the Authority's operating reserves and prepare for the 2011 bond debt service that will be phased into the operating budget in the next three years.



The cash flow projections are utilized to anticipate cash flow requirements as well as ensure the Authority remains in compliance with trust indentures, debt service coverage requirements and cash reserve policies. The FY 2015 proposed budget provides for debt service coverage levels well above the requirements of the trust indentures.

Unrestricted Cash Reserves

The Authority has a Board policy of maintaining unrestricted cash reserves to cover twelve months of cash expenses. It further allows the Executive Director to lower the requirement to nine months should he deem it in the best interest of the Authority and will not adversely affect the financial stability of the organization. As discussed in previous budget documents, with the increased expenditures associated with the opening of a new project that can occur within one year, when new projects come on line it may take the Authority a few years to build up the reserves to cover a full year of cash expenses. Due to the phasing in of the 2011 debt service, the proposed FY 2015 budget will remain in compliance with the Board policy of maintaining unrestricted cash reserves to cover 12 months of cash expenses. However, in future years as the debt service is phased in, the Authority will need to continue to build the reserves to cover the future expenses.



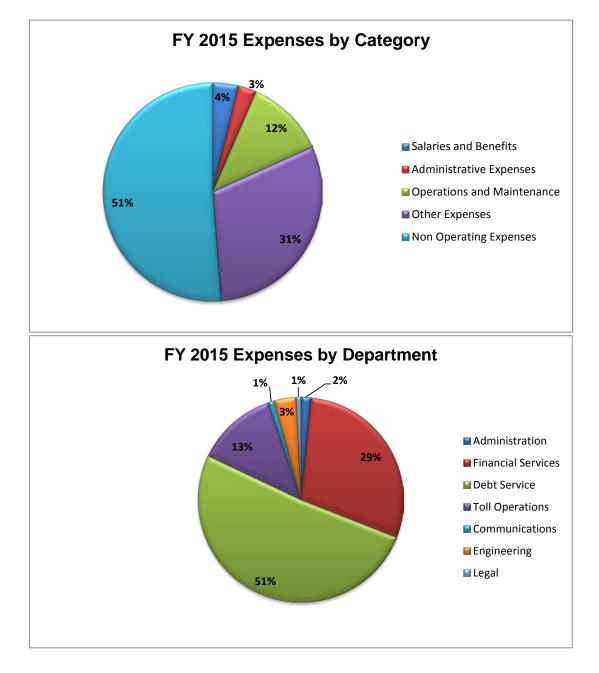
Consolidated Summary of Revenues and Expenses

| | | FY 2013 | | FY 2014 | | FY 2015 | |
|--|---------------|-----------------|----|----------------|----------|--------------|--|
| | | Adopted Adopted | | | Proposed | | |
| | | Budget | | Budget | | Budget | |
| <u>Revenues</u> | | - | | - | | | |
| Operating Revenue: | | | | | | | |
| Toll Revenue | \$ | 25,675,782 | \$ | 32,412,071 | \$ | 34,496,074 | |
| Video Tolls | | 3,629,122 | | 4,696,644 | | 12,962,624 | |
| Fee Revenue | | 1,512,134 | | 1,841,570 | | 4,181,074 | |
| Total Operating Revenue | \$ | 30,817,038 | \$ | 38,950,285 | \$ | 51,639,772 | |
| Other Revenue: | | | | | | | |
| Interest Income | | 180,000 | | 180,000 | | 180,000 | |
| Grant Revenue | | 1,236,000 | | 1,236,000 | | 2,399,600 | |
| Misc Revenue | | 2,500 | | 92,500 | | - | |
| Total Other Revenue | \$ | 1,418,500 | \$ | 1,508,500 | \$ | 2,579,600 | |
| Total Revenue | \$ | 32,235,538 | \$ | 40,458,785 | \$ | 54,219,372 | |
| <u>Expenses</u> | | | | | | | |
| Administrative, Operating and Financin | g | | | | | | |
| Salaries and Benefits | | 3,021,631 | | 3,119,051 | | 3,296,111 | |
| Administrative Expenses | | 1,577,444 | | 1,752,525 | | 2,323,550 | |
| Operations and Maintenance | | 6,350,317 | | 7,734,856 | | 10,100,710 | |
| Other Expenses | | 11,562,100 | | 12,449,700 | | 26,584,700 | |
| Non Operating Expenses | | 20,683,015 | | 21,261,755 | | 44,499,714 | |
| Total Expenses | \$ | 43,194,507 | \$ | 46,317,887 | \$ | 86,804,785 | |
| Less: Non Cash Expenses | | | | | | | |
| Amortization Expense | | | | (25,000) | | (1,420,000) | |
| Depreciation Expense | | | | (10,645,000) | | (22,274,000) | |
| Bond Issuance Expense | | | | (400,000) | | (50,000) | |
| Accreted Interest - CABS | | | | (3,465,755) | | (4,502,450) | |
| Total Non Cash Expenses | | | \$ | (14,535,755) | \$ | (28,246,450) | |
| Less: 2011 Bond Interest Expense | | | | | | | |
| funded from other sources | | | | | | (22,618,212) | |
| Plus: Cash Outlays | | | | | | | |
| Operating Capital Budget | | | | | | 5,000 | |
| Debt Service - Principal Due | | | | | | 3,475,000 | |
| Renewal and Replacement Fundin | g | | | | | 3,000,000 | |
| 183/183A Intersection Funding | | | | | | 2,000,000 | |
| Net Cash Flow | | | | | \$ | 9,799,249 | |
| | | | | | | | |
| | | | | - July 1, 2014 | ¢ | 31,000,000 | |
| | Estimated Unr | estricted Casi | n | June 30, 2015 | \$ | 40,799,249 | |



Consolidated Summary of Revenues and Expenses

| | | FY 2013 | | FY 2014 | | FY 2015 | Increase |
|----------------------------|-----|--------------|----|--------------|-----|--------------|------------|
| | Add | opted Budget | Ad | opted Budget | Pro | posed Budget | (Decrease) |
| Salaries and Benefits | \$ | 3,021,631 | \$ | 3,119,051 | \$ | 3,296,111 | 5.68% |
| Administrative Expenses | | 1,577,444 | | 1,752,525 | | 2,323,550 | 32.58% |
| Operations and Maintenance | | 6,350,317 | | 7,734,856 | | 10,100,710 | 30.59% |
| Other Expenses | | 11,562,100 | | 12,449,700 | | 26,584,700 | 113.54% |
| Non Operating Expenses | | 20,683,015 | | 21,261,755 | | 44,499,714 | 109.29% |
| Total Expenses | \$ | 43,194,507 | \$ | 46,317,887 | \$ | 86,804,785 | 87.41% |





Consolidated Summary of Revenues and Expenses

| Total FY 2015 Proposed Expenditures | | \$ 86,804,785 |
|-------------------------------------|--------------|-----------------|
| Non Cash Expenditures: | | |
| Amortization Expense | | (1,420,000) |
| Dep Exp- Furniture & Fixtures | (14,000) | |
| Dep Expense - Equipment | (15,000) | |
| Dep Expense - Autos & Trucks | (7,000) | |
| Dep Expense-Buildng & Toll Fac | (200,000) | |
| Dep Expense-Highways & Bridges | (19,000,000) | |
| Dep Expense-Communic Equip | (200,000) | |
| Dep Expense-Toll Equipment | (1,860,000) | |
| Dep Expense - Signs | (350,000) | |
| Dep Expense-Land Improvemts | (600,000) | |
| Depreciation Expense-Computers | (28,000) | |
| Total Depreciation Expense | | (22,274,000) |
| Bond Issuance Expense Operating | | (50,000) |
| Accreted Interest CABS | | (4,502,450) |
| Total Non Cash Expenditures | | \$ (26,826,450) |
| Total Cash Expenditures | | \$ 58,558,335 |

| | | | | | <u> </u> | | |
|------------------------------------|----|-----------------------------|--------------------------------------|-----------------------------|----------|-------------------------------|--------------------------------|
| Account Name | | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | | Proposed Budget FY 2015 | % Change From Prior Year |
| Revenue | | FT 2013 | 4/30/2014 | FT 2014 | | FT 2015 | FIIOI Teal |
| Operating Revenue | | | | | | | |
| Toll Revenue | \$ | 25,675,782 | \$ 24,084,655 | \$ 32,412,071 | \$ | 34,496,074 | |
| Video Tolls | Ŧ | 3,629,122 | 5,396,293 | 4,696,644 | Ŧ | 12,962,624 | |
| Fee Revenue | | 1,512,134 | 2,352,767 | 1,841,570 | | 4,181,074 | |
| Total Operating Revenue | | 30,817,038 | 31,833,716 | 38,950,285 | | 51,639,772 | 32.58% |
| Other Revenue | | | | | | | |
| Interest Income | | 180,000 | 152,352 | 180,000 | | 180,000 | |
| Grant Revenue | | 1,236,000 | 83,363,066 | 1,236,000 | | 2,399,600 | |
| Misc Revenue | | 2,500 | 3,187,761 | 92,500 | | 2,399,000 | |
| Total Other Revenue | | 1,418,500 | 86,703,179 | 1,508,500 | | 2,579,600 | 71.00% |
| | | 1,410,500 | 00,703,173 | 1,000,000 | | 2,573,000 | 71.0070 |
| Total Revenue | \$ | 32,235,538 | \$ 118,536,894 | \$ 40,458,785 | \$ | 54,219,372 | 34.01% |
| Expenses | | | | | | | |
| Salaries and Benefits | | | | | | | |
| Salaries | | | | | | | |
| Salary Expense-Regular | | 2,115,939 | 1,725,280 | 2,185,005 | | 2,286,142 | 4.63% |
| Part Time Salary Expense | | 12,000 | - | 12,000 | | 51,000 | 325.00% |
| Overtime Salary Expense | | 3,000 | - | 3,000 | | 3,000 | 0.00% |
| Salary Reserve | | 50,000 | - | 50,000 | | 40,000 | -20.00% |
| Contractual Employees Expense | | 5,000 | - | 5,000 | | - | |
| Total Salaries | | 2,185,939 | 1,725,280 | 2,255,005 | | 2,380,142 | 5.55% |
| Benefits | | · · · | · · · · · | | | | |
| TCDRS | | 307,536 | 240,151 | 317,550 | | 334,167 | 5.23% |
| FICA | | 96,433 | 73,702 | 102,241 | | 104,780 | 2.48% |
| FICA MED | | 30,899 | 25,189 | 31,900 | | 33,417 | 4.76% |
| Health Insurance Expense | | 186,370 | 144,334 | 193,060 | | 223,733 | 15.89% |
| Life Insurance Expense | | 5,684 | 2,386 | 5,874 | | 5,903 | 0.49% |
| Auto Allowance Expense | | 10,200 | 5,100 | 10,200 | | 10,200 | 0.00% |
| Other Benefits | | 185,610 | 79,931 | 190,261 | | 190,809 | 0.29% |
| Total Benefits | | 822,732 | 570,793 | 851,086 | | 903,009 | 6.10% |
| Payroll Taxes | | | | | | | |
| Unemployment Taxes | | 12,960 | 4,002 | 12,960 | | 12,960 | 0.00% |
| Total Payroll Taxes | | 12,960 | 4,002 | 12,960 | | 12,960 | 0.00% |
| Total Salaries and Benefits | | 3,021,631 | 2,300,075 | 3,119,051 | | 3,296,111 | 5.68% |
| Administrative | | | | | | | |
| Administrative and Office Expenses | | | | | | | |
| Accounting | | 12,000 | 8,648 | 12,000 | | 5,000 | -58.33% |
| Auditing | | 65,000 | 51,480 | 65,000 | | 70,000 | 7.69% |
| Human Resources | | 25,000 | 6,021 | 50,000 | | 50,000 | 0.00% |
| Legal | | 270,000 | 153,538 | 250,000 | | 320,000 | 28.00% |
| IT Services | | 65,000 | 27,779 | 63,000 | | 63,000 | 0.00% |
| Internet | | 5,100 | 961 | 6,000 | | 6,700 | 11.67% |
| Software Licenses | | 17,200 | 18,958 | 17,200 | | 20,200 | 17.44% |
| Cell Phones | | 9,700 | 9,761 | 10,000 | | 12,100 | 21.00% |
| Local Telephone Service | | 18,000 | 12,878 | 25,000 | | 25,000 | 0.00% |
| Overnight Delivery Services | | 1,600 | 29 | 1,700 | | 1,700 | 0.00% |
| Local Delivery Services | | 1,250 | 511 | 1,150 | | 1,150 | 0.00% |
| Copy Machine | | 10,000 | 6,596 | 10,000 | | 8,000 | -20.00% |
| Repair & Maintenance-General | | 500 | - 0,030 | 500 | | 500 | 0.00% |
| Meeting Facilities | | 250 | - | 250 | | 250 | 0.00% |
| | | 200 | - | 200 | | 200 | 0.00 /0 |

| Meeting Expense 9,800 5,291 17,300 17,700 2,200 000 2,000 2,000 0,00% Toll Tag Expense 3,120 226 2,700 1,550 -42,59% Mileage Reinbursement 5,980 4,313 6,750 9,750 44,44% Insurance Expense 90,000 81,422 90,000 480,000 22,50% Total Administrative and Office Expenses 907,845 649,552 1,038,725 1,283,000 24,48% Office Supplies 12,500 2,077 6,500 6,660 2,31% Office Supplies 12,500 8,048 12,500 2,000 22,60% Corpy Supplies 2,200 959 2,200 2,200 0,00% Office Supplies 2,500 677 2,500 3,500 0,000 Office Supplies 60,350 26,128 52,850 56,100 0,00% Office Supplies 60,350 36,277 3,500 0,000 5,000 Corputer Supplies | | | | | | |
|---|---|-------------|-----------|-----------|-----------|------------|
| Amount Occount Name FY 2015 FY 2015 From Fy 2015 From Fy 2015 From Fy 2015 CommunityMeeting/Events 5,000 - 5,000 0,000 Public Notices 2,200 100 2,000 0,000 Public Notices 2,200 100 2,000 0,000 Parking 41,175 2,274 3,175 3,400 7,2898 Parking 41,175 2,274 3,175 3,400 7,2898 Rent Expense 290,000 283,766 400,000 44,448 Insurance Expense 290,000 283,766 400,000 490,000 22,508 Total Administrative and Office Expenses 907,845 649,552 1,038,725 1,233,000 24,468 Office Supplies 11,000 14,345 10,000 12,000 0,00% Corp Supplies 12,000 2,077 6,500 2,300 2,200 Corp Supplies 10,000 14,345 10,000 12,000 2,00% Corp Supplies 5,000 5 | | Budget | FY 2014 | Budget | Proposed | % Change |
| Account Name FY 2013 FY 2013 FY 2015 Prior Year CommunityMetring/Events 9,800 5,291 17,300 17,000 2,31% Dublic Notices 2,200 100 2,000 0,00% Toll Tag Expense 3,120 226 2,700 1,550 7,25% Mileage Reimbursement 5,550 4,313 6,750 9,750 14,44% Insurance Expense 250,000 28,766 400,000 180,000 100,000 122,500 Rein Expense 250,000 28,766 400,000 4460,000 22,44% 0000 100,000 100,000 100,000 100,000 100,000 100,000 100,000 22,010 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 0,00% 2,010 2,000 2,000 2,000 2,000 2,000 2,000 0,000 0,000 | | | | | = | - |
| Meeting Expense 9,800 5,291 17,300 12,31% Tall Tag Expense 3,120 226 2,700 1,000 0,00% Tall Tag Expense 3,120 226 2,700 1,550 4,259% Parking 41,175 2,274 3,175 3,400 7,09% Mileage Reinhoursamont 5,950 4,313 6,750 9,750 44,44% Kont Expense 250,000 28,766 40,000 480,000 22,50% Total Administrative and Office Expenses 90,7845 649,552 1,038,725 1,239,000 22,448% Office Supplies 12,500 2,077 6,500 6,650 2,31% Office Supplies 12,500 8,048 12,500 10,000 12,000 20,00% Office Supplies 2,200 9,00% 13,000 30,00% 00% Office Supplies 2,200 2,00% 2,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% | Account Name | FY 2013 | 4/30/2014 | FY 2014 | - | Prior Year |
| Meeting Expense 9.800 5.291 17.300 17.700 2.31% Toll Tag Expense 3.120 226 2.700 1.550 4.259% Parking 41.175 2.274 3.176 3.400 7.09% Mileage Reimbursement 5.950 4.313 6.750 9.750 44.44% Insurance Expense 30.000 28.766 400.000 480.000 22.50% Total Administrative and Office Expenses 907.845 649.552 1.038.728 1.239.000 22.44%% Office Supplies 12.500 2.077 6.500 6.650 2.31% Office Supplies 12.500 8.048 12.500 2.000 20.00% Office Supplies 2.200 9.565 5.00 2.700 2.000 0.00% Office Supplies 2.500 6.77 2.500 2.700 8.00% 0.00% 5.650 5.00 0.00% 7.5550 5.000 0.00% 7.48% 40.000 5.000 5.000 2.500% 7.48% | CommunityMeeting/ Events | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Toll Tag Expense 3.120 226 2.700 1.550 -42.59% Mileage Reimbursement 5.950 4.313 6.750 9.750 44.44% Insurance Expense 90.000 81.422 90.000 44.000 22.50% Rent Expense 250.000 258,766 400.000 440.000 22.50% Toll Administrative and Office Expenses 907,845 649,552 1.038,725 1.283,000 24.48% Office Supplies 12.500 2.077 6.500 6.660 2.31% Office Supplies 12.500 8.048 12.500 2.000 2.000 2.000 2.000 2.000 0.00%< | Meeting Expense | 9,800 | 5,291 | | 17,700 | 2.31% |
| Parking 41,175 2,274 3,175 3,400 7,09% Nieage Reinbursement 5,950 4.313 6,750 44,44% Insurance Expense 250,000 258,766 400,000 480,000 22,50% Ottal Administrative and Office Expenses 907,845 649,552 1.038,725 1.280,000 24,48% Office Supplies 11,000 11,454 10,000 12,000 2,200 2,000 2,000 0,00% Other Reports-Printing 10,000 162 10,000 13,000 30,00% 0,00% 10,000 162 10,000 13,000 30,00% 0,00% 10,000 162 10,000 13,000 30,00% 0,00% 10,000 162,910 2,200 0,00% 10,000 163,00 35,00 0,00% 10,000 162,910 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 </td <td>Public Notices</td> <td>2,200</td> <td></td> <td></td> <td></td> <td>0.00%</td> | Public Notices | 2,200 | | | | 0.00% |
| Parking 41,175 2,274 3,175 3,400 7,09% Nileage Reinbursement 5,950 4.313 6,750 49,750 44,44% Insurance Expense 90,000 81,422 90,000 480,000 22,50% Orlice Supplies 907,845 649,552 1,038,725 1,230,000 24,48% Office Supplies 12,500 2,077 6,500 6,6650 2,03% Other Reports-Printing 11,000 11,454 10,000 12,000 2,200 0,00% Other Reports-Printing 10,000 162 10,000 13,000 3,000 0,00% Mice Materials & Supplies 2,500 6,77 2,500 2,700 8,00% 0,00% 10,000 162 10,000 10,030 3,000 6,000 2,280 0,00% 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 1,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,000 | Toll Tag Expense | · · · · · · | 226 | | 1,550 | -42.59% |
| Mileage Reimbursement 5,850 4,313 6,750 9,750 44.44% Insurance Expense 20,000 288,766 400,000 490,000 22,50% Total Administrative and Office Expenses 907,845 649,552 1,038,725 1,233,000 24,48% Books & Publications 12,500 2,077 6,500 6,660 2,000 Corp Supplies 12,500 8,048 12,500 1,2500 2,000 22,000 2,000 0,00% Corp Supplies 2,200 8,959 2,200 2,200 0,00% Office Supplies 2,200 6,77 2,500 2,700 8,00% Office Supplies 6,0350 2,6128 5,2860 5,000 2,500 0,00% Postage Expense 5,650 5,077 5,580 5,000 2,500 2,500% 0,000 2,500% Communications and Public Relations 5,000 3,277 3,500 0,000 2,500% 2,500% 2,500% 0,000 7,434 0,000 5,000 <td>Parking</td> <td></td> <td>2,274</td> <td></td> <td></td> <td>7.09%</td> | Parking | | 2,274 | | | 7.09% |
| Insurânce Expense 90,000 81,422 90,000 180,000 122,50% Font Expense 250,000 258,766 400,000 440,000 22,50% Office Supplies 12,500 2,077 6,500 6,650 2,31% Office Supplies 11,000 11,454 10,000 12,000 22,00% Computer Supplies 2,200 8,048 12,500 12,200 0,00% Other Reports-Printing 10,000 1152 10,000 13,000 30,00% Other Reports-Printing 2,500 6,77 2,500 2,700 8,00% Nets Adventis & Supplies 4,000 2,244 3,500 3,500 0,00% Postage Expense 5,650 507 5,656 5,600 -0,88% Total Office Supplies 10,000 15,394 40,000 50,000 25,00% Communications and Mubic Relations 60,350 26,128 52,850 58,150 10,03% Research Services 10,000 15,394 40,000 50,000 85,71% Research Services 50,000 9,301 50,000 50,000 85,71% Research Services 50,000 9,301 50,000 50,000 0,00% Veles Production and Mubic Relations 50,000 45,819 60,000 15,000 0,00% Adverting Expense 50,000 9,301 50,000 50,000 0,00% Neter Main Sand Markeing 140,000 128,816 140,000 150,000 7,14% Adverting Expense 10,000 9,146 10,000 10,000 0,00% Neter Main Sand Markeing 140,000 128,816 140,000 150,000 0,00% Research Services 50,000 -75 5,000 5,000 0,00% Neter Main 5,000 -75,000 5,000 0,00% Radio 10,000 -7,100 10,000 0,00% Radio 10,000 - 7,000 10,000 0,00% Remberships 33,959 29,218 34,600 37,100 7,238% Romberships 33,959 29,218 34,600 37,100 7,238% Romberships 33,000 25,00% 11,25% Radio Radio 7,300 596 7,300 5,550 -23,97% Radio Radio 7,300 596 7,300 5,550 -23,97% Radio Radio 7,000 5,000 0,00% Radio Radio 7,000 5 | ÷ | | | | | 44.44% |
| Rent Expense 250,000 258,766 400,000 490,000 22.50% Office Supplies 907,845 649,552 1,038,725 1,293,000 24.48% Office Supplies 11,000 1,454 10,000 12,000 24.48% Office Supplies 12,500 8,048 12,500 6,650 2,31% Corpy Supplies 2,200 8,048 12,500 8,048 12,500 12,000 30,000 Office Supplies 2,200 8,048 12,500 35,000 36,000 0000 Office Supplies 2,200 2,700 8,000 2,200 2,000 30,000 90,000 13,000 30,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 2,700 8,000 90,000 90,000 | - | · · · · · · | | | | 100.00% |
| Total Administrative and Office Expenses 907,845 649,552 1,038,725 1,293,000 24.48% Books & Publications 12,500 2,077 6,500 6,650 2.31% Books & Publications 12,500 2,077 6,500 6,650 2.31% Office Supplies 12,500 8,048 12,500 2,200 0.00% Computer Supplies 2,200 959 2,200 2,200 0.00% Other Reports-Printing 10,000 162 10,000 13,000 3,600 0.00% Orbitage Expense 5,850 507 5,650 5,600 -0.08% Total Office Supplies 0,000 15,394 40,000 50,000 8,277 Communications and Public Relations 10,000 128,816 140,000 150,000 7,14% Adventising Expense 60,000 45,819 60,000 26,000 33,33% Ortext Mail 5,000 7,5 5,000 5,000 6,000 30,000 50,000 Ortext Netroles< | • | 250,000 | | | 490,000 | |
| Books & Publications 12,500 2,077 6,600 2,210 Orbice Supplies 11,000 11,454 10,000 12,000 Computer Supplies 2,200 959 2,200 0,00% Dher Reports-Printing 10,000 162 10,000 13,000 30,000% Other Reports-Printing 10,000 162 10,000 3,500 0,00% Misc Materials Supplies 4,000 2,244 3,500 3,500 0,00% Postage Expense 5,650 5,077 5,585 5,610 10,030 Communications and Public Relations Communications and Public Relations 40,000 15,394 40,000 50,000 85,71% Research Services 50,000 9,301 50,000 50,000 0,000 50,000 65,000 0,000 260,000 33,33% 01rcd.Mail 50,000 75 5,000 50,000 0,000 50,000 0,000 50,000 0,000 50,000 0,000 50,000 0,000 50,000 0,000 | Total Administrative and Office Expenses | • | | • | | 24.48% |
| Office Supplies 11 000 11 454 10 000 12 000 20 00% Computer Supplies 12,500 8,048 12,500 12,500 0,00% Copy Supplies 2,200 959 2,200 12,500 0,00% Other Reports-Printing 10,000 162 10,000 13,000 30,00% Office Supplies 4,000 2,244 3,500 3,500 0,00% Pastage Expense 5,650 5,677 5,655 5,600 -0.88% Communications and Public Relations Graphic Design Services 10,000 15,394 40,000 50,000 82,07% Research Services 50,000 32,000 33,03% 66,000 82,00% 82,000 83,000 83,000 83,000 83,000 50,000 7,14% Advertising Expense 60,000 48,819 60,000 30,000 50,000 7,00% 10,000 0,00% 8,00% 8,00,00 2,000 30,000 50,000 0,00% 14,400,00 10,000 0,00% | Office Supplies | | | | | |
| Computer Supplies 12,500 8,048 12,500 12,500 0.00% Copy Supplies 2,200 959 2,200 2,200 0.00% Other Reports-Printing 10,000 162 10,000 13,000 8,00% Misc Materials & Supplies 4,000 2,244 3,500 3,500 0.00% Postage Expense 5,650 507 5,650 5,600 -0.88% Total Office Supplies 0,000 15,394 40,000 50,000 85,71% Research Services 10,000 15,394 40,000 50,000 85,000 30,00% 80,000 8,277 85,000 85,000 30,00% 26,000 9,000 50,000 0,00% 26,000 33,33% 40,000 150,000 7,14% Advertising Expense 60,000 48,819 60,000 30,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 | Books & Publications | 12,500 | 2,077 | 6,500 | 6,650 | 2.31% |
| Copy Supplies 2.200 959 2.200 2.200 0.00% Other Reports-Printing 10,000 162 10,000 13,000 30,00% Other Reports-Printed 2,500 677 2,500 2,700 8.00% Misc Materials & Supplies 4,000 2,244 3,500 3,500 0.00% Postage Expense 5,650 507 5,650 58,150 10.03% Communications and Public Relations 60,350 26,128 52,850 58,150 10.03% Graphic Design Services 10,000 15,394 40,000 50,000 85,000 85,000 85,000 85,000 85,000 85,000 85,000 85,000 85,000 7,4% Advertising Expense 60,000 45,819 60,000 33,33% 000 50,000 0,00% 0,000 33,33% Drect Mail 5,000 5,000 5,000 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% 0,00% | Office Supplies | 11,000 | 11,454 | 10,000 | 12,000 | 20.00% |
| Other Reports-Printing 10,000 162 10,000 13,000 30,00% Office Supplies-Printed 2,500 677 2,500 3,500 0,00% Nics Materials & Supplies 5,650 5,007 5,650 5,600 -0,88% Postage Expense 5,650 5,007 5,650 5,600 -0,88% Communications and Public Relations 60,350 26,128 52,850 58,150 10,003 Communications and Marketing 10,000 15,394 40,000 50,000 65,000 85,71% Research Services 50,000 3,31 60,000 50,000 50,000 71,4% Advertising Expense 60,000 45,819 60,000 260,000 33,33% Direct Mail 5,000 75 5,000 5,000 5,000 5,000 Video Production 5,000 6,704 20,000 30,009 5,000 10,000 0,00% Probusional Items 10,000 10,000 10,000 0,00% 2,500 2, | Computer Supplies | 12,500 | 8,048 | 12,500 | 12,500 | 0.00% |
| Office Supplies-Printed 2,500 677 2,500 2,700 8.00% Misc Materials & Supplies 4,000 2,244 3,500 3,500 0,00% Postage Expense 5,655 507 5,655 56,000 -0.88% Communications and Public Relations 60,350 26,128 52,850 58,150 10.03% Graphic Design Services 10,000 15,394 40,000 50,000 85,71% Research Services 50,000 38,277 35,000 65,000 85,71% Orterd Mail 5,000 9,301 50,000 50,000 7,14% Advertising Expense 60,000 45,819 60,000 26,000 33,33% Video Production 5,000 6,704 20,000 30,000 50,00% Photography 15,000 - 10,000 10,000 0,00% Radio 10,000 - 5,000 5,000 5,000 0,00% Video Production 5,000 - 2,500 5,000 | Copy Supplies | 2,200 | 959 | 2,200 | 2,200 | 0.00% |
| Misc Materials & Supplies 4,000 2,244 3,500 5,600 -0.88% Postage Expense 5,650 507 5,650 5,600 -0.88% Communications and Public Relations 5 500 10,000 15,394 40,000 50,000 25,00% Website Maintenance 35,000 38,277 35,000 50,000 0.00% Communications and Marketing 140,000 128,816 140,000 150,000 50,000 0.00% Communications and Marketing 140,000 128,816 140,000 150,000 7.14% Advertising Expense 60,000 45,819 60,000 30,000 50,000 Video Production 5,000 6,704 20,000 30,000 50,00% Photography 15,000 9,146 10,000 10,000 0.00% Problic Relations 2,500 - 5,000 5,000 0.00% Other Public Relations 2,500 - 5,000 0.00% 0.00% 0.00% 0.00% < | Other Reports-Printing | 10,000 | 162 | 10,000 | 13,000 | 30.00% |
| Postage Expense 5,650 507 5,650 5,600 -0.88% Total Office Supplies 60,350 26,128 52,850 58,150 10.03% Communications and Public Relations Graphic Design Services 10,000 15,334 40,000 50,000 25,00% Website Maintenance 35,000 38,277 35,000 65,000 85,71% Research Services 50,000 9,301 50,000 75,000 7,14% Advertising Expense 60,000 45,819 60,000 30,000 50,000 Communications and Marketing 10,000 75 5,000 5,000 0.00% Video Production 5,000 6,704 20,000 30,000 50,000 Protography 15,000 9,146 10,000 10,000 0.00% Protography 10,000 2,191 10,000 10,000 0.00% Cher Public Relations 2,500 - 7,000 10,000 0.00% Protorional tems 10,000 - | Office Supplies-Printed | 2,500 | 677 | 2,500 | 2,700 | 8.00% |
| Postage Expense 5,650 507 5,650 5,600 -0.88% Total Office Supplies 60,350 26,128 52,850 58,150 10.03% Communications and Public Relations | Misc Materials & Supplies | 4,000 | 2,244 | | 3,500 | 0.00% |
| Total Office Supplies 60,350 26,128 52,850 58,150 10.03% Communications and Public Relations | •• | 5,650 | | | 5,600 | -0.88% |
| Graphic Design Services 10,000 15,394 40,000 50,000 25.00% Website Maintenance 35,000 38,277 35,000 65,000 85.71% Research Services 50,000 9,301 50,000 50,000 7.14% Advertising Expense 60,000 45,819 60,000 260,000 333.33% Direct Mail 5,000 75 5,000 50,000 0.00% Video Production 5,000 6,704 20,000 30,000 50.00% Photography 15,000 9,146 10,000 10,000 0.00% Ratio 10,000 - 2,500 27,500 1000.00% Other Public Relations 2,500 - 2,500 2,500 0.00% Displays 5,000 - 7,000 10,000 0.00% 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Direct Mail Printing 5,000 - 5,000 5,500 7,30%< | Total Office Supplies | 60,350 | 26,128 | | | 10.03% |
| Website Maintenance 35,000 38,277 35,000 65,000 85.71% Research Services 50,000 9,301 50,000 150,000 7.14% Advertising Expense 60,000 45,819 60,000 260,000 33.33% Direct Mail 5,000 75 5,000 50,000 0.00% Video Production 5,000 6,704 20,000 30.00% 0.00% Video Production 5,000 6,704 20,000 30,000 50,000 Photography 15,000 9,146 10,000 10,000 0.00% Ratio 10,000 - 2,500 2,500 2,500 0.000 Other Public Relations 2,500 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 10,000 0.00% Direct Mail Printing 7,000 1,600 42.86% 71.91% Employee Development Subscriptions 1,850 1,460 1,850 1,460 | Communications and Public Relations | | | | | |
| Research Services 50,000 9,301 50,000 50,000 0.00% Communications and Marketing 140,000 128,816 140,000 126,000 333.33% Direct Mail 5,000 75 5,000 30,000 260,000 333.33% Direct Mail 5,000 67,04 20,000 330,000 50,000 0.00% Video Production 5,000 6,704 20,000 30,000 50,000 0.00% Radio 10,000 - 10,000 10,000 0.00% 0.00% Direct Mail Printing 2,500 - 2,500 27,500 1000.00% 0.00% Direct Mail Printing 7,000 - 7,000 10,000 0.00% | Graphic Design Services | 10,000 | 15,394 | 40,000 | 50,000 | 25.00% |
| Communications and Marketing 140,000 128,816 140,000 150,000 7.14% Advertising Expense 60,000 45,819 60,000 260,000 333.33% Direct Mail 5,000 6,704 20,000 30,000 50.00% Video Production 5,000 9,146 10,000 10,000 0.00% Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 5,000 5,000 0.00% Other Public Relations 2,500 - 5,000 0.00% 0.00% Promotional Items 10,000 2,191 10,000 10,000 0.00% Annual Report printing 7,000 - 7,000 1,000 0.00% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Charl Communications and Public Relations 371,000 256,21 400,500 688,500 71.91% Employee Development 1,850 1,460 1,850 1,850 </td <td>Website Maintenance</td> <td>35,000</td> <td>38,277</td> <td>35,000</td> <td>65,000</td> <td>85.71%</td> | Website Maintenance | 35,000 | 38,277 | 35,000 | 65,000 | 85.71% |
| Advertising Expense 60,000 45,819 60,000 260,000 333.33% Direct Mail 5,000 75 5,000 5,000 0.00% Video Production 5,000 6,704 20,000 30,000 50.00% Photography 15,000 9,146 10,000 10,000 0.00% Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 2,500 27,500 1000.00% Promotional Items 10,000 - 5,000 5,000 0.00% Direct Mail Printing 7,000 - 7,000 10,000 10,000 Other Communication Expenses 11,500 492 1,000 1,000 42,86% Other Communication Expenses 11,500 492 1,000 1,000 26,215 400,500 688,500 71.91% Employee Development 1,850 1,460 1,850 1,850 -23.97% Subscriptions 1,850 1,4600 | Research Services | 50,000 | 9,301 | 50,000 | 50,000 | 0.00% |
| Direct Mail 5,000 75 5,000 5,000 0,00% Video Production 5,000 6,704 20,000 30,000 50.00% Photography 15,000 9,146 10,000 10,000 0.00% Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 2,500 27,500 1000.00% Displays 5,000 - 5,000 5,000 0.00% Annual Report printing 7,000 - 7,000 10,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communication Expenses 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 2.28% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12.200 -12.86% | Communications and Marketing | 140,000 | 128,816 | 140,000 | 150,000 | 7.14% |
| Video Production 5,000 6,704 20,000 30,000 50.00% Photography 15,000 9,146 10,000 10,000 0.00% Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 2,500 27,500 1000.00% Promotional Items 10,000 2,191 10,000 10,000 0.00% Annual Report printing 7,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 10,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communication Expenses 1,850 1,460 1,850 1,850 0.00% Continuing Education 7,300 596 7,300 5,550 -23.97% Continuing Education 7,300 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% | Advertising Expense | 60,000 | 45,819 | 60,000 | 260,000 | 333.33% |
| Photography 15,000 9,146 10,000 10,000 0.00% Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 2,500 27,500 1000.00% Displays 10,000 2,191 10,000 10,000 0.00% Displays 5,000 - 5,000 5,000 0.00% Cher Communication Expenses 11,500 492 1,000 10,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Other Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development 1,850 1,460 1,850 1,850 -23.97% Nontinuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% </td <td>Direct Mail</td> <td>5,000</td> <td>75</td> <td>5,000</td> <td>5,000</td> <td>0.00%</td> | Direct Mail | 5,000 | 75 | 5,000 | 5,000 | 0.00% |
| Radio 10,000 - 10,000 10,000 0.00% Other Public Relations 2,500 - 2,500 27,500 1000.00% Promotional Items 10,000 2,191 10,000 10,000 0.00% Displays 5,000 - 5,000 5,000 0.00% Annual Report printing 7,000 - 7,000 10,000 42.86% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development 1 1,850 1,460 1,850 1,850 0.00% Continuing Education 7,330 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 <td>Video Production</td> <td>5,000</td> <td>6,704</td> <td>20,000</td> <td>30,000</td> <td>50.00%</td> | Video Production | 5,000 | 6,704 | 20,000 | 30,000 | 50.00% |
| Other Public Relations 2,500 - 2,500 27,500 100.00% Promotional Items 10,000 2,191 10,000 10,000 0.00% Displays 5,000 - 5,000 5,000 0.00% Annual Report printing 7,000 - 7,000 10,000 42.86% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development 1,850 1,460 1,850 1,850 0.00% Subscriptions 1,850 1,460 1,850 1,850 0.00% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12.200 -12.86% Other Licenses 640 470 700 700 < | Photography | 15,000 | 9,146 | 10,000 | 10,000 | 0.00% |
| Promotional Items 10,000 2,191 10,000 10,000 0.00% Displays 5,000 - 5,000 5,000 0.00% Annual Report printing 7,000 - 7,000 10,000 42.86% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Other Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 91,000 | Radio | 10,000 | - | 10,000 | 10,000 | 0.00% |
| Displays 5,000 - 5,000 5,000 0.00% Annual Report printing 7,000 - 7,000 10,000 42.86% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Other Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,00 | Other Public Relations | 2,500 | - | 2,500 | 27,500 | 1000.00% |
| Annual Report printing 7,000 - 7,000 10,000 42.86% Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development - - 5,000 37,100 7.23% Subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Semiars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 | Promotional Items | 10,000 | 2,191 | 10,000 | 10,000 | 0.00% |
| Direct Mail Printing 5,000 - 5,000 5,000 0.00% Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23,97% Professional Development 14,000 501 14,000 12,200 -12,86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21,88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.33% Financing and Banking Fees 6,000 <td< td=""><td>Displays</td><td>5,000</td><td>-</td><td>5,000</td><td>5,000</td><td>0.00%</td></td<> | Displays | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Other Communication Expenses 11,500 492 1,000 1,000 0.00% Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development 5 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 6,000 16,125 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 </td <td>Annual Report printing</td> <td>7,000</td> <td>-</td> <td>7,000</td> <td>10,000</td> <td>42.86%</td> | Annual Report printing | 7,000 | - | 7,000 | 10,000 | 42.86% |
| Total Communications and Public Relations 371,000 256,215 400,500 688,500 71.91% Employee Development Subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 8,000 4,457 8,000 10,000 25.00% Trustee Fees 8,000 4,457 8,000 10,000 25.00% Arbitrage Rebate Calculation 6,000 <t< td=""><td>Direct Mail Printing</td><td>5,000</td><td>-</td><td>5,000</td><td>5,000</td><td>0.00%</td></t<> | Direct Mail Printing | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Employee Development Subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 6,000 16,125 8,000 16,000 100.00% Bank Fee Expense 6,000 3,500 4,000 3,500 12.50% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6 | Other Communication Expenses | 11,500 | 492 | 1,000 | 1,000 | 0.00% |
| Subscriptions 1,850 1,460 1,850 1,850 0.00% Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 6,000 16,125 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 <t< td=""><td>Total Communications and Public Relations</td><td>371,000</td><td>256,215</td><td>400,500</td><td>688,500</td><td>71.91%</td></t<> | Total Communications and Public Relations | 371,000 | 256,215 | 400,500 | 688,500 | 71.91% |
| Memberships 33,959 29,218 34,600 37,100 7.23% Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 6,000 16,125 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,00 | Employee Development | | | | | |
| Continuing Education 7,300 596 7,300 5,550 -23.97% Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees 6,000 16,125 8,000 100.00% Bank Fee Expense 6,000 16,125 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 | Subscriptions | 1,850 | 1,460 | 1,850 | 1,850 | 0.00% |
| Professional Development 14,000 501 14,000 12,200 -12.86% Other Licenses 640 470 700 700 0.00% Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees Emacring and Banking Fees 8,000 16,125 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Memberships | 33,959 | 29,218 | 34,600 | 37,100 | 7.23% |
| Other Licenses6404707007000.00%Seminars and Conferences33,00022,20832,00039,00021.88%Travel76,00067,32689,00091,0002.25%Total Employee Development166,749121,779179,450187,4004.43%Financing and Banking Fees6,00016,1258,00016,000100.00%Bank Fee Expense6,0004,4578,00010,00025.00%Continuing Disclosure4,0003,5004,0008,500112.50%Arbitrage Rebate Calculation6,0006,6306,0007,00016.67%Loan Fee Expense12,500-5,00050,0000.00%Rating Agency Expense35,00037,00050,00050,0000.00%Total Financing and Banking Fees71,50067,71281,00096,50019.14% | Continuing Education | 7,300 | 596 | 7,300 | 5,550 | -23.97% |
| Seminars and Conferences 33,000 22,208 32,000 39,000 21.88% Travel 76,000 67,326 89,000 91,000 2.25% Total Employee Development 166,749 121,779 179,450 187,400 4.43% Financing and Banking Fees Employee Development 6,000 16,125 8,000 16,000 100.00% Bank Fee Expense 6,000 4,457 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Professional Development | 14,000 | 501 | 14,000 | 12,200 | -12.86% |
| Travel76,00067,32689,00091,0002.25%Total Employee Development166,749121,779179,450187,4004.43%Financing and Banking Fees6,00016,1258,00016,000100.00%Bank Fee Expense8,0004,4578,00010,00025.00%Continuing Disclosure4,0003,5004,0008,500112.50%Arbitrage Rebate Calculation6,0006,6306,0007,00016.67%Loan Fee Expense12,500-5,00050,0000.00%Rating Agency Expense35,00037,00050,00050,0000.00%Total Financing and Banking Fees71,50067,71281,00096,50019.14% | Other Licenses | 640 | 470 | 700 | 700 | 0.00% |
| Total Employee Development166,749121,779179,450187,4004.43%Financing and Banking Fees6,00016,1258,00016,000100.00%Trustee Fees6,0004,4578,00010,00025.00%Bank Fee Expense8,0004,4578,00010,00025.00%Continuing Disclosure4,0003,5004,0008,500112.50%Arbitrage Rebate Calculation6,0006,6306,0007,00016.67%Loan Fee Expense12,500-5,0005,0000.00%Rating Agency Expense35,00037,00050,00050,0000.00%Total Financing and Banking Fees71,50067,71281,00096,50019.14% | Seminars and Conferences | 33,000 | 22,208 | 32,000 | 39,000 | 21.88% |
| Financing and Banking Fees Trustee Fees 6,000 16,125 8,000 16,000 100.00% Bank Fee Expense 8,000 4,457 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Travel | 76,000 | 67,326 | 89,000 | 91,000 | 2.25% |
| Trustee Fees 6,000 16,125 8,000 16,000 100.00% Bank Fee Expense 8,000 4,457 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 50,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Total Employee Development | 166,749 | 121,779 | 179,450 | 187,400 | 4.43% |
| Bank Fee Expense 8,000 4,457 8,000 10,000 25.00% Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | | | | | | |
| Continuing Disclosure 4,000 3,500 4,000 8,500 112.50% Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | | · · · · · · | | | | |
| Arbitrage Rebate Calculation 6,000 6,630 6,000 7,000 16.67% Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | - | | | | | |
| Loan Fee Expense 12,500 - 5,000 5,000 0.00% Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Continuing Disclosure | | | | | 112.50% |
| Rating Agency Expense 35,000 37,000 50,000 50,000 0.00% Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | Arbitrage Rebate Calculation | | 6,630 | | | 16.67% |
| Total Financing and Banking Fees 71,500 67,712 81,000 96,500 19.14% | • | | - | | | |
| | Rating Agency Expense | • | | • | • | 0.00% |
| Total Administrative 1,577,444 1,121,386 1,752,525 2,323,550 32.58% | | • | • | · · · | | |
| | Total Administrative | 1,577,444 | 1,121,386 | 1,752,525 | 2,323,550 | 32.58% |

| | Budget | FY 2014 | Budget | Proposed | % Change |
|--|-----------|--------------|-----------|------------|------------|
| | Amount | Actual as of | Amount | Budget | From |
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Operations and Maintenance | | | | | |
| Operations and Maintenance Consulting | | | | | |
| General Engineering Consultant | 1,250,000 | 8,862 | 675,000 | 520,500 | -22.89% |
| GEC-Trust Indenture Support | 1,200,000 | 84,814 | 75,000 | 69,500 | -7.33% |
| GEC-Financial Planning Support | _ | 50,021 | 50,000 | 47,000 | -6.00% |
| GEC-Toll Ops Support | - | 879 | 5,000 | 60,000 | 1100.00% |
| GEC-Roadway Ops Support | - | 260,873 | 200,000 | 187,000 | -6.50% |
| GEC-Technology Support | - | 98,639 | 35,000 | 150,000 | 328.57% |
| GEC-Public Information Support | _ | 461 | 10,000 | 1,000 | -90.00% |
| GEC-General Support | _ | 200,934 | 200,000 | 225,000 | 12.50% |
| General System Consultant | 175,000 | 72,723 | 175,000 | 175,000 | 0.00% |
| Traffic and Revenue Consultant | - | 36,068 | 5,000 | 60,000 | 1100.00% |
| Total Ops and Maintenance Consulting | 1,425,000 | 814,274 | 1,430,000 | 1,495,000 | 4.55% |
| Road Operations and Maintenance | 1,120,000 | 011,271 | 1,100,000 | 1,100,000 | 1.0070 |
| Roadway Operations | - | - | - | 50,000 | |
| Roadway Maintenance | 650,000 | 437,657 | 750,000 | 700,000 | -6.67% |
| Landscape Maintenance | 280,000 | 78,880 | 250,000 | 250,000 | 0.00% |
| Signal & Illumination Maint | - | 64,574 | - | - | 010070 |
| Maintenance Supplies-Roadway | 9,175 | - | 9,175 | - | -100.00% |
| Tools & Equipment Expense | - | 43 | 500 | 500 | 0.00% |
| Gasoline | 5,000 | 2,590 | 5,500 | 6,000 | 9.09% |
| Repair & Maintenance-Vehicles | 500 | 1,012 | 500 | 1,000 | 100.00% |
| Electricity - Roadways | - | - | - | 30,000 | 10010070 |
| Total Road Operations and Maintenance | 944,675 | 584,756 | 1,015,675 | 1,037,500 | 2.15% |
| Toll Processing and Collection Expense | - , | , | ,- , | , , | |
| Image Processing | 780,000 | 1,150,035 | 1,260,000 | 3,000,791 | 138.16% |
| Tag Collection Fees | 1,434,788 | 1,338,750 | 2,013,000 | 2,318,079 | 15.16% |
| Court Enforcement Costs | - | 7,050 | 15,000 | 45,000 | 200.00% |
| DMV Look-up Fees | - | - | - | 7,000 | |
| Total Toll Processing and Collections | 2,214,788 | 2,495,835 | 3,288,000 | 5,370,870 | 63.35% |
| Toll Operations Expense | | | | | |
| Facility maintenance | 46,954 | 6,688 | - | - | |
| Emergency Maintenance | - | - | 10,000 | 10,000 | 0.00% |
| Generator Maintenance | - | - | 20,000 | 27,700 | 38.50% |
| Generator Fuel | - | 1,573 | 9,000 | 6,000 | -33.33% |
| Fire and Burglar Alarm | - | 123 | 3,660 | - | -100.00% |
| Elevator Maintenance | - | 3,037 | 2,640 | 2,800 | 6.06% |
| Refuse | - | 446 | 780 | 800 | 2.56% |
| Pest Control | - | 3,284 | 1,536 | 1,600 | 4.17% |
| Custodial | - | 500 | 4,440 | 5,440 | 22.52% |
| Fiber Optic System | 63,000 | 67,713 | 30,000 | 40,000 | 33.33% |
| Water | 7,500 | 4,603 | 7,500 | 7,500 | 0.00% |
| Electricity | 178,500 | 84,611 | 180,000 | 150,000 | -16.67% |
| ETC spare parts expense | 30,000 | 2,545 | 30,000 | 130,000 | 333.33% |
| Repair & Maintenace Toll Equip | 5,000 | 170 | 5,000 | 5,000 | 0.00% |
| Law Enforcement | 250,000 | 218,685 | 250,000 | 257,500 | 3.00% |
| ETC Maintenance Contract | 1,029,900 | 839,585 | 1,291,625 | 1,368,000 | 5.91% |
| ETC Development | 125,000 | - | 125,000 | 125,000 | 0.00% |
| ETC Testing | 30,000 | - | 30,000 | 60,000 | 100.00% |
| Total Toll Operations | 1,765,854 | 1,233,563 | 2,001,181 | 2,197,340 | 9.80% |
| Total Operations and Maintenance | 6,350,317 | 5,128,428 | 7,734,856 | 10,100,710 | 30.59% |

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|--|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Other Expenses | | | | | |
| Special Projects and Contingencies | | | | | |
| HERO | 1,629,000 | 1,016,505 | 1,629,000 | 1,400,000 | -14.06% |
| Special Projects | - | 396,922 | - | 1,190,000 | |
| Other Contractual Svcs | 200 | - | 200 | 130,200 | 65000% |
| Contingency | 265,500 | 16,114 | 150,500 | 170,500 | 13.29% |
| Total Special Projects and Contingencies | 1,894,700 | 1,429,541 | 1,779,700 | 2,890,700 | 62.43% |
| Non Cash Expenses | | | · · · | | |
| Amortization Expense | 76,000 | 85,930 | 25,000 | 120,000 | 380.00% |
| Amort Expense - Refund Savings | - | 856,549 | - | 1,300,000 | |
| Dep Exp- Furniture & Fixtures | 9,000 | - | 14,000 | 14,000 | 0.00% |
| Dep Expense - Equipment | 26,400 | 17,364 | 17,000 | 15,000 | -11.76% |
| Dep Expense - Autos & Trucks | 7,000 | 5,749 | 7,000 | 7,000 | 0.00% |
| Dep Expense-Buildng & Toll Fac | 177,000 | 147,596 | 100,000 | 200,000 | 100.00% |
| Dep Expense-Highways & Bridges | 8,000,000 | 7,505,188 | 9,000,000 | 19,000,000 | 111.11% |
| Dep Expense-Communic Equip | 195,000 | 163,429 | 175,000 | 200,000 | 14.29% |
| Dep Expense-Toll Equipment | 965,000 | 1,288,730 | 986,000 | 1,860,000 | 88.64% |
| Dep Expense - Signs | 135,000 | 202,307 | 175,000 | 350,000 | 100.00% |
| Dep Expense-Land Improvemts | 67,000 | 438,389 | 160,000 | 600,000 | 275.00% |
| Depreciation Expense-Computers | 10,000 | 21,699 | 11,000 | 28,000 | 154.55% |
| Total Non Cash | 9,667,400 | 10,732,930 | 10,670,000 | 23,694,000 | 122.06% |
| Total Other Expenses | 11,562,100 | 12,162,471 | 12,449,700 | 26,584,700 | 113.54% |
| Non Operating Expenses | | | | | |
| Bond issuance expense | 300,000 | 182,244 | 400,000 | 50,000 | -87.50% |
| Interest Expense | 20,318,015 | 12,916,749 | 20,796,755 | 44,384,714 | 113.42% |
| Community Initiatives | 65,000 | 55,000 | 65,000 | 65,000 | 0.00% |
| Total Non Operating Expense | 20,683,015 | 13,153,993 | 21,261,755 | 44,499,714 | 109.29% |
| Total Expenses | 43,194,507 | 33,866,353 | 46,317,887 | 86,804,785 | 87.41% |
| | | | | | - |
| Net Income | \$ (10,958,969) | \$ 84,670,541 | \$ (5,859,102) | \$ (32,585,413) | |



Administration

The primary role of the Administration Department is oversight and daily management of the Mobility Authority's projects and activities. In addition to the Executive Director, this department includes the Deputy Executive Director, Public Outreach Manager, Executive Assistant and Receptionist.

Under the direction of the Executive Director, this department is responsible for advancing the Mobility Authority's strategic mission and objectives. Serving as a direct liaison with governmental agencies and entities addressing transportation issues throughout the Central Texas region, the Executive Director serves as the primary communicator and provides information and available resources to assist in the development and implementation of the region's mobility plans and projects.

The Administration Department also provides community outreach and development and front-line customer service to the general public and elected officials who contact the Mobility Authority.

Major Business Functions:

<u>Board of Directors</u>: Provide administrative support for the Mobility Authority's Board of Directors.

<u>Office of the Executive Director</u>: Oversight and daily management of the Mobility Authority's projects and activities.

<u>Community development and outreach</u>: Provide public outreach direction on all Mobility Authority projects under development and maintain working relationships with all transportation entities, neighborhoods, community organizations and the general public.

FY 2014 Highlights and Accomplishments:

- Successfully opened the second phase of the Manor Expressway in May 2014. *Strategic Initiatives: Regional Mobility, Economic Vitality*
- Began construction on the MoPac Improvement Project with strong emphasis on community and neighborhood outreach. *Strategic Initiatives: Regional Mobility, Economic Vitality*
- Commenced or continued six environmental studies of mobility projects in partnership with TxDOT. *Strategic Initiatives: Regional Mobility, Innovation*



Administration

• Executed an agreement and began activities to design and construct the Travis County Maha Loop non-tolled project fully funded by Travis County. *Strategic Initiatives: Regional Mobility, Innovation*

FY 2015 Overview and Goals:

- Significant construction progress on the MoPac Improvement Project. Anticipated opening in late 2015. *Strategic Initiative: Regional Mobility, Economic Vitality*
- Complete procurement and commence construction of the Bergstrom Expressway in 2015. *Strategic Initiative: Regional Mobility, Economic Vitality*
- Successfully complete the development phase for 45SW, SH 71 Express, Bergstrom Expressway, and the MoPac Intersection Improvements; and transition into these projects' design and construction. *Strategic Initiative: Regional Mobility, Innovation*
- Remain a resource on regional mobility issues and a steadfast advocate for short- and long-term transportation solutions. *Strategic Initiatives: Regional Mobility, Innovation*

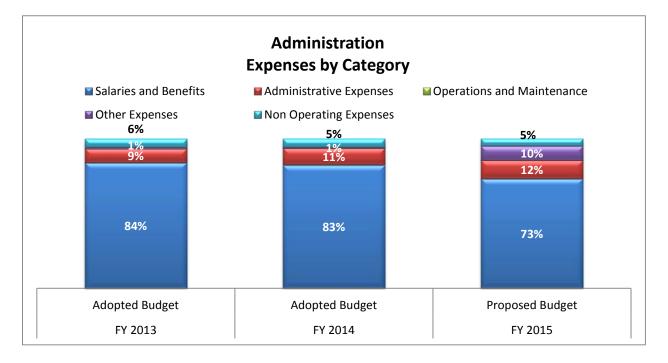
| Measurement Description | FY 2013 Actual | FY 2014 Estimated | FY 2015 Projected |
|----------------------------|----------------|-------------------|-------------------|
| Stakeholder | N/A | 100 | 75 |
| Meetings | | | |
| Open Houses | N/A | 14 | 10 |

Key Measurement Indicators:



Administration

| Summary of Expenses: | | | | | |
|----------------------------|---------------|---------------|-----|--------------|------------|
| | FY 2013 | FY 2014 | | FY 2015 | Increase |
| | Budget | Budget | Pro | posed Budget | (Decrease) |
| Salaries and Benefits | \$ 966,151 | \$ 977,764 | \$ | 992,598 | 1.52% |
| Administrative Expenses | 109,000 | 132,100 | | 166,800 | 26.27% |
| Operations and Maintenance | - | - | | - | 0.00% |
| Other Expenses | 10,000 | 10,000 | | 130,000 | 1200.00% |
| Non Operating Expenses | 65,000 | 65,000 | | 65,000 | 0.00% |
| Total Expenses | 1,150,151 | 1,184,864 | | 1,354,398 | 14.31% |



| Authorized Personnel: | Positions | | | | | | |
|----------------------------------|-----------|---------|----------|--|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | | |
| | Adopted | Adopted | Proposed | | | | |
| Executive Director | 1 | 1 | 1 | | | | |
| Deputy Director | 1 | 1 | 1 | | | | |
| Assistant to Executive Director | 1 | 1 | 1 | | | | |
| Receptionist | 1 | 1 | 1 | | | | |
| Community Relations Director** | 0 | 1 | 1 | | | | |
| Public Outreach Manager | 1 | 1 | 1 | | | | |
| Intern* | 1 | 1 | 1 | | | | |
| Total Positions - Administration | 6 | 7 | 7 | | | | |
| *Not currently Filled | | | | | | | |

**For FY 2014 and FY 2015 this position is funded through the MoPac Improvement Project

FY 2015 Proposed Operating Budget Administration

| | Budget | FY 2014 | Budget | Proposed | % Change |
|--|------------|--------------|------------|------------|----------------|
| | Amount | Actual as of | Amount | Budget | From |
| Account Name Salaries and Benefits | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Salaries & Wages | | | | | |
| Salary Expense-Regular | 626,451 | 547,081 | 635,555 | 648,495 | 2.04% |
| Part Time Salary Expense | 12,000 | - | 12,000 | 12,000 | 0.00% |
| Overtime Salary Expense | 3,000 | - | 3,000 | 3,000 | 0.00% |
| Salary Reserve | 50,000 | - | 50,000 | 40,000 | -20.00% |
| Total Salaries | 691,451 | 547,081 | 700,555 | 703,495 | 0.42% |
| Benefits | , _ | | , | , | |
| TCDRS | 91,560 | 75,081 | 92,880 | 96,207 | 3.58% |
| FICA | 26,063 | 20,302 | 26,720 | 26,918 | 0.74% |
| FICA MED | 9,301 | 8,082 | 9,433 | 9,621 | 1.99% |
| Health Insurance Expense | 45,964 | 32,660 | 45,964 | 52,827 | 14.93% |
| Life Insurance Expense | 1,664 | 707 | 1,689 | 1,751 | 3.67% |
| Auto Allowance Expense | 10,200 | 5,100 | 10,200 | 10,200 | 0.00% |
| Other Benefits | 86,348 | 28,687 | 86,723 | 87,979 | 1.45% |
| Total Benefits | 271,100 | 170,619 | 273,609 | 285,503 | 4.35% |
| Payroll Taxes | | | | | |
| Unemployment Taxes | 3,600 | 54 | 3,600 | 3,600 | 0.00% |
| Total Payroll Taxes | 3,600 | 54 | 3,600 | 3,600 | 0.00% |
| Total Salaries and Benefits | 966,151 | 717,754 | 977,764 | 992,598 | 1.52% |
| A desirate for the s | | | | | |
| Administrative | | | | | |
| Administrative and Office Expenses | | 5 000 | | | |
| Human Resources | - | 5,000 | - | - | 0.000/ |
| Cell Phones | 3,000 | 2,211 | 3,600 | 3,600 | 0.00% |
| Overnight Delivery Services | 500 | - | 500 | 500 | 0.00% |
| Local Delivery Services | 500 | 126 | 500 500 | 500 | 0.00% 0.00% |
| Repair & Maintenance-General Meeting Facilities | 500 250 | - | 250 | 500 250 | 0.00% |
| Meeting Expense | 2,500 | 3,836 | 10,000 | 10,000 | 0.00% |
| Toll Tag Expense | 2,000 | 22 | 250 | 250 | 0.00% |
| Parking | 1,000 | 909 | 1,000 | 2,700 | 170.00% |
| Mileage Reimbursement | 1,500 | 2,365 | 1,500 | 3,500 | 133.33% |
| Total Administrative and Office Expenses | 10,000 | 14,469 | 18,100 | 21,800 | 20.44% |
| Office Supplies | 10,000 | 11,100 | 10,100 | 21,000 | 2011170 |
| Books & Publications | 500 | - | 500 | 500 | 0.00% |
| Computer Supplies | 500 | - | 500 | 500 | 0.00% |
| Office Supplies-Printed | 500 | 322 | 500 | 500 | 0.00% |
| Misc Materials & Supplies | 1,000 | 1,103 | 1,000 | 1,000 | 0.00% |
| Postage Expense | 500 | 313 | 500 | 500 | 0.00% |
| Total Office Supplies | 3,000 | 1,738 | 3,000 | 3,000 | 0.00% |
| Communications and Public Relations | | | | | |
| Other Public Relations | - | - | - | 25,000 | |
| Total Communications and Public Relations | - | - | - | 25,000 | |
| Employee Development | | | | | |
| Subscriptions | 1,000 | 13 | 1,000 | 1,000 | 0.00% |
| Memberships | 27,500 | 24,788 | 27,500 | 28,500 | 3.64% |
| Professional Development | 7,500 | - | 7,500 | 7,500 | 0.00% |
| Seminars and Conferences | 15,000 | 8,488 | 15,000 | 20,000 | 33.33% |
| Travel | 45,000 | 33,750 | 60,000 | 60,000 | 0.00% |
| Total Employee Development | 96,000 | 67,039 | 111,000 | 117,000 | 5.41% |
| Total Administrative | 109,000 | 83,246 | 132,100 | 166,800 | 26.27% |

FY 2015 Proposed Operating Budget Administration

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|--|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Other Expenses | | | | | |
| Special Projects and Contingencies | | | | | |
| Other Contractual Svcs | - | - | - | 100,000 | |
| Contingency | 10,000 | 16,114 | 10,000 | 30,000 | 200.00% |
| Total Special Projects and Contingencies | 10,000 | 16,114 | 10,000 | 130,000 | 1200.00% |
| Total Other Expenses | 10,000 | 16,114 | 10,000 | 130,000 | 1200.00% |
| Non Operating Expenses | | | | | |
| Community Initiatives | 65,000 | 55,000 | 65,000 | 65,000 | 0.00% |
| Total Non Operating Expense | 65,000 | 55,000 | 65,000 | 65,000 | 0.00% |
| Total Expenses | 1,150,151 | 872,114 | 1,184,864 | 1,354,398 | 14.31% |



Financial Services

The primary role of the Financial Services Department is to provide financial leadership and oversight of the Mobility Authority. Under the direction of the Chief Financial Officer (CFO), the department is responsible for recommending and communicating strategic financial planning to the Executive Director and Board of Directors. The financial services department provides all accounting, financial, budgeting and debt management activities for the Authority.

Major Business Functions:

Financing: Provide direction and leadership on all Mobility Authority project financing.

Budget: Develop, propose and manage the Authority's annual budget.

<u>Accounting:</u> Responsible for maintaining all accounting records including processing payroll, accounts payable, reconciling records and monthly and annual financial reporting. Provide all operating and capital project accounting. Assist external auditors with annual financial audit.

<u>Treasury:</u> Responsible for cash management and investment of all Authority funds. Work closely with Trustee to manage cash flow and invest funds in accordance with the Texas Public Funds Investment Act and the Authority's Investment Policy. Maintain close working relationship with bank providers.

Human Resources: Provide human resources support for Mobility Authority staff.

FY 2014 Highlights and Accomplishments:

- Completed analysis of 183S (Bergstrom Expressway) as a potential concession project. Concluded the municipal financing model, in conjunction with a TIFIA loan, as the recommended financing model for the project. *Strategic Initiative: Innovation, Regional Mobility*
- Secured a \$5 million short-term financing for some costs associated with the MoPac Improvement project. *Strategic Initiative: Innovation*
- Continued the development of new funding mechanisms for the Authority's projects including the 183S (Bergstrom Expressway) project. *Strategic Initiative: Innovation*



Financial Services

- Enhanced the financial/investor relations section of the Authority's web site to better organize information and provide financial transparency and accountability. *Strategic Initiative: Innovation*
- Upgraded the Authority's financial accounting systems to take advantage of newer technology and improve financial reporting for operations and capital projects. *Strategic Initiative: Innovation*
- Implemented investment process to improve interest earnings on invested funds. *Strategic Initiative: Innovation*

FY 2015 Overview and Goals:

- Secure TIFIA loan and financially close revenue bonds to finance the 183S (Bergstrom Expressway) project. *Strategic Initiative: Innovation*
- Explore and possibly execute master credit agreement with TIFIA to finance future Mobility Authority projects. *Strategic Initiative: Innovation*
- Enhance financial reporting on upgraded system including updating monthly financial reports. *Strategic Initiative: Innovation*
- In conjunction with toll operations, continue to develop and implement processes to reduce toll collection costs. *Strategic Initiative: Innovation*

| Measurement | | | |
|------------------------|----------------|-------------------|-------------------|
| Description | FY 2013 Actual | FY 2014 Estimated | FY 2015 Projected |
| Met bond coverage | Yes | Yes | Yes |
| requirements | | | |
| % met for Board policy | 100% | 90% | 132% |
| of one year operating | | | |
| expenditure cash | | | |
| reserve balance | | | |
| (minimum 75%) | | | |

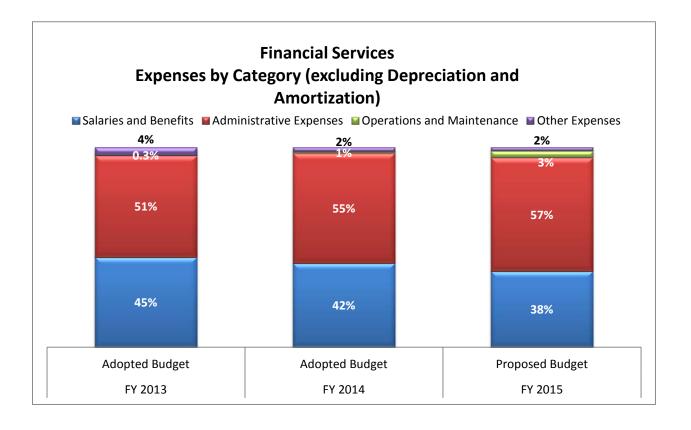
Key Measurement Indicators:



Financial Services

Cummony of Expenses

| Summary of Expenses: | | | | | | | |
|----------------------------|---------|------------|---------------|---------|--------------|------------|--|
| | FY 2013 | | FY 2014 | FY 2015 | | Increase | |
| | | Budget | Budget | Pro | posed Budget | (Decrease) | |
| Salaries and Benefits | \$ | 629,713 | \$ 647,268 | \$ | 697,256 | 7.72% | |
| Administrative Expenses | | 711,090 | 850,450 | | 1,044,850 | 22.86% | |
| Operations and Maintenance | | 3,500 | 10,600 | | 60,000 | 466.04% | |
| Other Expenses | | 9,722,400 | 10,705,000 | | 23,729,000 | 121.66% | |
| Non Operating Expenses | | 300,000 | 400,000 | | 50,000 | -87.50% | |
| Total Expenses | | 11,366,703 | 12,613,318 | | 25,581,106 | 102.81% | |
| | - | | | | | | |



| Authorized Personnel: | Positions | | | | | | |
|---|-----------|---------|----------|--|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | | |
| | Adopted | Adopted | Proposed | | | | |
| CFO | 1 | 1 | 1 | | | | |
| Controller | 1 | 1 | 1 | | | | |
| Fiscal Analyst | 1 | 1 | 1 | | | | |
| Total Positions - Financial Services | 3 | 3 | 3 | | | | |

FY 2015 Proposed Operating Budget Financial Services

| | Budget | FY 2014 | Budget | Proposed | % Change |
|---|------------------|-----------------|------------------|------------------|------------------|
| | Amount | Actual as of | Amount | Budget | From |
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Salaries and Wages | | | | | |
| Salaries & Wages | | | | | |
| Salary Expense-Regular | 471,196 | 397,726 | 485,055 | 508,700 | 4.87% |
| Part Time Salary Expense | - | - | - | 15,000 | |
| Total Salaries | 471,196 | 397,726 | 485,055 | 523,700 | 7.97% |
| Benefits | | | | | |
| TCDRS | 68,323 | 54,943 | 70,333 | 73,762 | 4.88% |
| FICA | 19,438 | 14,300 | 20,054 | 20,642 | 2.93% |
| FICA MED | 6,832 | 5,800 | 7,033 | 7,376 | 4.88% |
| Health Insurance Expense | 29,305 | 23,504 | 29,305 | 34,806 | 18.77% |
| Life Insurance Expense | 1,272 | 479 | 1,310 | 1,373 | 4.81% |
| Other Benefits | 31,187 | 15,766 | 32,018 | 33,437 | 4.43% |
| Total Benefits | 156,357 | 114,792 | 160,053 | 171,396 | 7.09% |
| Payroll Taxes | 0.400 | 0.040 | 0.400 | o 100 | 0.000/ |
| Unemployment Taxes | 2,160 | 3,849 | 2,160 | 2,160 | 0.00% |
| Total Payroll Taxes | 2,160 | 3,849 | 2,160 | 2,160 | 0.00% |
| Total Salaries and Wages | 629,713 | 516,367 | 647,268 | 697,256 | 7.72% |
| Administrativa | | | | | |
| Administrative | | | | | |
| Administrative and Office Expenses | 12.000 | 0.640 | 12.000 | F 000 | EQ 220/ |
| Accounting | 12,000 65,000 | 8,648 | 12,000 | 5,000 | -58.33% 7.69% |
| Auditing Human Resources | 25,000 | 51,480 1,021 | 65,000 50,000 | 70,000 50,000 | 0.00% |
| IT Services | 65,000 | 22,473 | 55,000 | 55,000 | 0.00% |
| Internet | 3,600 | 22,473 961 | 1,000 | 1,700 | 70.00% |
| Software Licenses | 17,000 | 18,958 | 17,000 | 20,000 | 17.65% |
| Cell Phones | 1,200 | 1,428 | 1,500 | 1,500 | 0.00% |
| Local Telephone Service | 8,000 | 9,646 | 10,000 | 10,000 | 0.00% |
| Overnight Delivery Services | 1,000 | 29 | 1,000 | 1,000 | 0.00% |
| Local Delivery Services | 50 | 324 | 50 | 50 | 0.00% |
| Copy Machine | 10,000 | 6,596 | 10,000 | 7,500 | -25.00% |
| Meeting Expense | 1,500 | 199 | 1,500 | 1,500 | 0.00% |
| Toll Tag Expense | 50 | - | 50 | 50 | 0.00% |
| Parking | 40,000 | 1,328 | 2,000 | 500 | -75.00% |
| Mileage Reimbursement | 500 | 275 | 500 | 500 | 0.00% |
| Insurance Expense | 90,000 | 81,422 | 90,000 | 180,000 | 100.00% |
| Rent Expense | 250,000 | 258,766 | 400,000 | 490,000 | 22.50% |
| Total Administrative and Office Expenses | 589,900 | 463,554 | 716,600 | 894,300 | 24.80% |
| Office Supplies | | | | | |
| Books & Publications | | | | | |
| Office Supplies | 10,000 | 11,454 | 10,000 | 12,000 | 20.00% |
| Computer Supplies | 12,000 | 8,048 | 12,000 | 12,000 | 0.00% |
| Copy Supplies | 2,200 | 959 | 2,200 | 2,200 | 0.00% |
| Office Supplies-Printed | 2,000 | 355 | 2,000 | 2,200 | 10.00% |
| Total Office Supplies | 26,200 | 20,816 | 26,200 | 28,400 | 8.40% |
| Communications and Public Relations | | | | | |
| Other Communication Expenses | 1,500 | 492 | 1,000 | 1,000 | 0.00% |
| Total Communications and Public Relations | 1,500 | 492 | 1,000 | 1,000 | 0.00% |
| Employee Development | | – | 0.50 | | 0.000/ |
| Subscriptions | 350 | 1,447 | 350 | 350 | 0.00% |
| Memberships | 600 | 250 | 600 | 600 | 0.00% |
| Continuing Education | 5,000 | 576 | 5,000 | 3,000 | -40.00% |
| Professional Development | 5,000 | 276 | 5,000 | 3,000 | -40.00% |

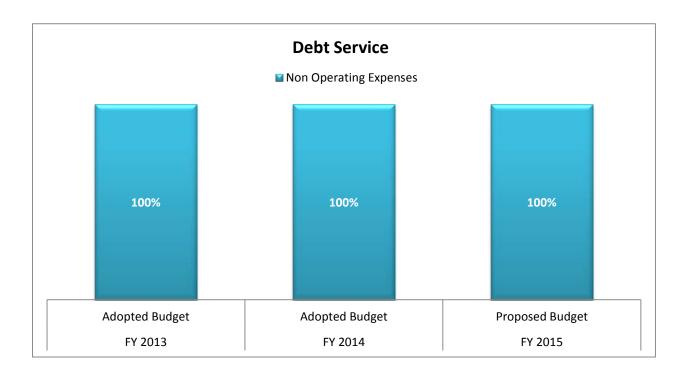
FY 2015 Proposed Operating Budget Financial Services

| | | | - | | |
|--|------------|--------------|-----------------|------------|------------|
| | Budget | FY 2014 | Budget | Proposed | % Change |
| | Amount | Actual as of | Amount | Budget | From |
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Other Licenses | 40 | - | 200 | 200 | 0.00% |
| Seminars and Conferences | 3,500 | 9,297 | 4,500 | 7,500 | 66.67% |
| Travel | 7,500 | 15,004 | 10,000 | 10,000 | 0.00% |
| Total Employee Development | 21,990 | 26,850 | 25,650 | 24,650 | -3.90% |
| Financing and Banking Fees | | | | | |
| Trustee Fees | 6,000 | 16,125 | 8,000 | 16,000 | 100.00% |
| Bank Fee Expense | 8,000 | 4,457 | 8,000 | 10,000 | 25.00% |
| Continuing Disclosure | 4,000 | 3,500 | 4,000 | 8,500 | 112.50% |
| Arbitrage Rebate Calculation | 6,000 | 6,630 | 6,000 | 7,000 | 16.67% |
| Loan Fee Expense | 12,500 | - | 5,000 | 5,000 | 0.00% |
| Rating Agency Expense | 35,000 | 37,000 | 50,000 | 50,000 | 0.00% |
| Total Financing and Banking Fees | 71,500 | 67,712 | 81,000 | 96,500 | 19.14% |
| Total Administrative | 711,090 | 579,424 | 850,450 | 1,044,850 | 22.86% |
| | | | | | |
| Operations and Maintenance | | | | | |
| Operations and Maintenance Consulting | | | | | |
| Traffic and Revenue Consultant | - | 26,802 | 5,000 | 60,000 | 1100.00% |
| Total Operations and Maintenance Consulting | - | 26,802 | 5,000 | 60,000 | 1100.00% |
| Toll Operations Expense | | | | | |
| Fire and Burglar Alarm | - | - | 600 | - | -100.00% |
| Electricity | 3,500 | 813 | 5,000 | - | -100.00% |
| Total Toll Operations | 3,500 | 813 | 5,600 | - | -100.00% |
| Total Operations and Maintenance | 3,500 | 27,615 | 10,600 | 60,000 | 466.04% |
| | | | | | |
| Other Expenses | | | | | |
| Special Projects and Contingencies | | | | | |
| Contingency | 55,000 | - | 35,000 | 35,000 | 0.00% |
| Total Special Projects and Contingencies | 55,000 | - | 35,000 | 35,000 | 0.00% |
| Non Cash Expenses | | | | | |
| Amortization Expense | 76,000 | 85,930 | 25,000 | 120,000 | 380.00% |
| Amort Expense - Refund Savings | - | 856,549 | - | 1,300,000 | |
| Dep Exp- Furniture & Fixtures | 9,000 | - | 14,000 | 14,000 | 0.00% |
| Dep Expense - Equipment | 26,400 | 17,364 | 17,000 | 15,000 | -11.76% |
| Dep Expense - Autos & Trucks | 7,000 | 5,749 | 7,000 | 7,000 | 0.00% |
| Dep Expense-Buildng & Toll Fac | 177,000 | 147,596 | 100,000 | 200,000 | 100.00% |
| Dep Expense-Highways & Bridges | 8,000,000 | 7,505,188 | 9,000,000 | 19,000,000 | 111.11% |
| Dep Expense-Communic Equip | 195,000 | 163,429 | 175,000 | 200,000 | 14.29% |
| Dep Expense-Toll Equipment | 965,000 | 1,288,730 | 986,000 | 1,860,000 | 88.64% |
| Dep Expense - Signs | 135,000 | 202,307 | 175,000 | 350,000 | 100.00% |
| Dep Expense-Land Improvemts | 67,000 | 438,389 | 160,000 | 600,000 | 275.00% |
| Depreciation Expense-Computers | 10,000 | 21,699 | 11,000 | 28,000 | 154.55% |
| Total Non Cash | 9,667,400 | 10,732,930 | 10,670,000 | 23,694,000 | 122.06% |
| Total Other Expenses | 9,722,400 | 10,732,930 | 10,705,000 | 23,729,000 | 121.66% |
| · · | , , | , - , | ,, - | , -,-,- | • |
| Non Operating Expenses | | | | | |
| Bond issuance expense | 300,000 | 182,244 | 400,000 | 50,000 | -87.50% |
| Total Non Operating Expense | 300,000 | 182,244 | 400,000 | 50,000 | -87.50% |
| Total Evenence | 44.000 700 | 40.000 500 | 40.040.040 | 05 504 400 | 400.040/ |
| Total Expenses | 11,366,703 | 12,038,580 | 12,613,318 | 25,581,106 | 102.81% |



Debt Service

| Summary of Expenses: | | | | | |
|----------------------------|----------------|------------|-----|--------------|------------|
| | FY 2013 | FY 2014 | | FY 2015 | Increase |
| | Budget | Budget | Pro | posed Budget | (Decrease) |
| Salaries and Benefits | \$ - : | \$ - | \$ | - | 0.00% |
| Administrative Expenses | - | - | | - | 0.00% |
| Operations and Maintenance | - | - | | - | 0.00% |
| Other Expenses | - | - | | - | 0.00% |
| Non Operating Expenses | 20,318,015 | 20,796,755 | | 44,384,714 | 113.42% |
| Total Expenses | 20,318,015 | 20,796,755 | | 44,384,714 | 113.42% |



FY 2015 Proposed Operating Budget Debt Service

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|-----------------------------|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Non Operating Expenses | | | | | |
| Interest Expense | 20,318,015 | 12,916,749 | 20,796,755 | 44,384,714 | 113.42% |
| Total Non Operating Expense | 20,318,015 | 12,916,749 | 20,796,755 | 44,384,714 | 113.42% |
| | | | | | |
| Total Expenses | 20,318,015 | 12,916,749 | 20,796,755 | 44,384,714 | 113.42% |
| | | | · · | · · | |



The Operations Department is responsible for all aspects of toll collection operations and toll systems maintenance. The department is responsible for toll systems integrity and the operations of the agency's video toll and violation enforcement processes to ensure the equitable and efficient collection of the toll revenues.

Major Business Functions:

<u>Toll Collection Systems Management:</u> Manage new toll collection systems installations, oversee daily operation of the electronic toll collection systems operations. Monitor system performance and transaction reconciliation. Oversee system maintenance to ensure accuracy and dependability.

<u>Toll Facility Maintenance</u>: responsible for campus and building maintenance for the Mobility Authority Toll and Traffic Management Center.

<u>Traffic Management:</u> Manage the third party Agreements that provide law enforcement services, courtesy patrol, traffic management and incident response for Mobility Authority facilities.

<u>Customer Service and Violation Enforcement:</u> Manage the contract that provides Payby-Mail processing, customer support. violation processing and collections.

FY 2014 Highlights and Accomplishments:

Fiscal year 2014 saw the installation and integration of eight additional tolling points with the successful completion of the Manor Expressway. Other notable accomplishments in this fiscal year included:

- Completed the toll operations and traffic management center to coincide with the full opening of the Manor Expressway. *Strategic Initiatives: Regional Mobility, Economic Vitality, Innovation, sustainability*
- Successfully completed negotiations for the dynamic toll system for the MOPAC Improvement Project. *Strategic Initiatives: Regional Mobility, Innovation*
- Increased revenue collection results in the area of Commercial Accounts. *Strategic Initiatives: Economic Vitality, Sustainability*
- Successfully integrated with the Fort Bend Toll Road Authority for regional interoperability and continued efforts towards national toll interoperability. *Strategic Initiatives: Regional Mobility, Economic Vitality, Innovation*



- Completed improvements to the interactive voice recognition system and the Pay by Mail website resulting in enhanced customer communications. *Strategic Initiatives: Economic Vitality, Innovation*
- Continued partnerships with other Texas Regional Mobility Authorities. *Strategic Initiatives: Regional Mobility, Sustainability*
- Successfully launched the Value Pricing Pilot Program for 183A: Variable Pricing. *Strategic Initiatives: Regional Mobility, Innovation*
- Successfully launched the Value Pricing Pilot Program for 183A and 290: Realtime Rideshare (CARMA). *Strategic Initiatives: Regional Mobility, Innovation*
- Completed improvements to toll system reporting capabilities resulting in better operational oversight and reconciliation. *Strategic Initiatives: Economic Vitality, Sustainability*

FY 2015 Overview and Goals:

- Complete work on the development of the dynamic toll system for the MoPac improvement project. *Strategic Initiatives: Regional Mobility, Innovation*
- Install additional tolling points for Cameron County Regional Mobility Authority. *Regional Mobility, Innovation*
- Work towards additional reductions in image review costs through the use of enhanced technologies and strategic planning. *Strategic Initiatives: Economic Vitality, Innovation*
- Initiate routine dashboard reporting with specific goals to increased revenue collection while reducing collection costs. *Strategic Initiatives: Economic Vitality, Innovation*
- Initiate programs to receive and document customer input to measure customer satisfaction with specific goals for improvement. *Strategic Initiatives: Economic Vitality, Innovation*
- Assist with programs to increase transponder use on all facilities. *Strategic Initiatives: Regional Mobility, Innovation*
- Continue to serve on committees for regional and national toll interoperability. *Strategic Initiatives: Regional Mobility, Economic Vitality, Innovation*
- Initiate court process in Precinct 1, Travis County Initiatives: Regional Mobility, Economic Vitality
- Upgrade the Pay by Mail website to a more user friendly format. *Economic Vitality, Innovation*

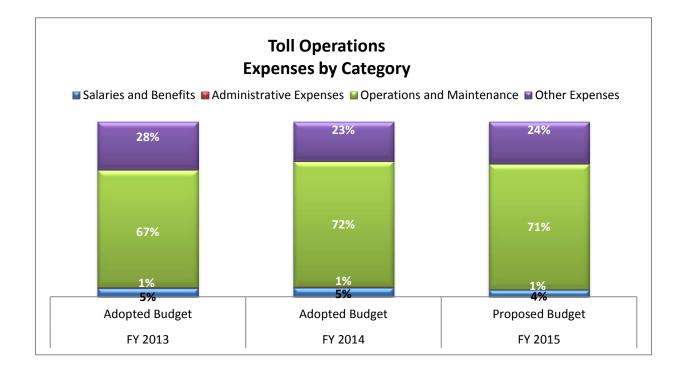


Key Measurement Indicators:

| Measurement | | | |
|----------------------|----------------|-------------------|-------------------|
| Description | FY 2013 Actual | FY 2014 Estimated | FY 2015 Projected |
| Transponder | 74% | 72% | 74% |
| Penetration | | | |
| Off-Cycle Collection | \$91,200 | \$240,000 | \$260,000 |
| Campaign | | | |
| Commercial | \$178,297 | \$200,000 | \$225,000 |
| Collections | | | |
| Pre-Court | \$499,834 | \$460,000 | \$525,000 |
| Collections | | | |



| F | Y 2013 | | FY 2014 | FY | 2015 | Increase |
|----|-----------|---------------------------------------|--|---|---|---|
| В | udget | | Budget | Propose | ed Budget | (Decrease) |
| \$ | 307,863 | \$ | 405,471 | \$ | 427,520 | 5.44% |
| | 33,134 | | 42,775 | | 44,200 | 3.33% |
| | 4,211,317 | | 5,507,756 | | 7,793,210 | 41.50% |
| | 1,729,000 | | 1,734,000 | | 2,725,000 | 57.15% |
| | - | | - | | - | 0.00% |
| | 6,281,314 | | 7,690,002 | | 10,989,930 | 42.91% |
| | | 33,134 4,211,317 1,729,000 - | Budget \$ 307,863 \$ 33,134 4,211,317 1,729,000 - | Budget Budget \$ 307,863 \$ 405,471 33,134 42,775 4,211,317 5,507,756 1,729,000 1,734,000 | Budget Budget Proposition \$ 307,863 \$ 405,471 \$ 33,134 42,775 \$ 4,211,317 5,507,756 \$ 1,729,000 1,734,000 \$ | Budget Budget Proposed Budget \$ 307,863 \$ 405,471 \$ 427,520 33,134 42,775 44,200 4,211,317 5,507,756 7,793,210 1,729,000 1,734,000 2,725,000 |



| Authorized Personnel: | Positions | | | | | | |
|--|-----------|---------|----------|--|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | | |
| | Adopted | Adopted | Proposed | | | | |
| Operations Director | 1 | 1 | 1 | | | | |
| Customer Service and Toll Operations Manager | 1 | 1 | 1 | | | | |
| Administrative Assistant | 0 | 1 | 1 | | | | |
| Intern/Part time position* | 0 | 0 | 1 | | | | |
| Total Positions - Toll Operations | 2 | 3 | 4 | | | | |

*Not currently filled

FY 2015 Proposed Operating Budget Toll Operations

| | Budget FY 2014 Budget | | Proposed | % Change | |
|--|-----------------------|--------------|----------|----------|------------|
| | Amount | Actual as of | Amount | Budget | From |
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Salaries and Benefits | | | | | |
| Salaries & Wages | | | | | |
| Salary Expense-Regular | 233,320 | 222,553 | 283,232 | 292,840 | 3.39% |
| Part Time Salary Expense | | | | 15,000 | |
| Total Salaries | 233,320 | 222,553 | 283,232 | 307,840 | 8.69% |
| Benefits | | | | | |
| TCDRS | 33,831 | 31,398 | 41,069 | 42,462 | 3.39% |
| FICA | 10,870 | 10,050 | 13,881 | 14,252 | 2.67% |
| FICA MED | 3,383 | 3,207 | 4,107 | 4,246 | 3.38% |
| Health Insurance Expense | 8,892 | 19,206 | 40,680 | 35,616 | -12.45% |
| Life Insurance Expense | 630 | 347 | 765 | 791 | 3.40% |
| Other Benefits | 15,497 | 10,614 | 19,577 | 20,153 | 2.94% |
| Total Benefits | 73,103 | 74,822 | 120,079 | 117,520 | -2.13% |
| Payroll Taxes | | | | | |
| Unemployment Taxes | 1,440 | 27 | 2,160 | 2,160 | 0.00% |
| Total Payroll Taxes | 1,440 | 27 | 2,160 | 2,160 | 0.00% |
| Total Salaries and Benefits | 307,863 | 297,402 | 405,471 | 427,520 | 5.44% |
| | | | | | |
| Administrative | | | | | |
| Administrative and Office Expenses | | | | | |
| Internet | 1,500 | - | 5,000 | 5,000 | 0.00% |
| Cell Phones | 1,200 | 1,397 | 1,200 | 1,800 | 50.00% |
| Local Telephone Service | 10,000 | 3,232 | 15,000 | 15,000 | 0.00% |
| Copy Machine | - | - | - | 500 | |
| Meeting Expense | 200 | 109 | 200 | 200 | 0.00% |
| Toll Tag Expense | 300 | 16 | 300 | 150 | -50.00% |
| Parking | 25 | 25 | 25 | 50 | 100.00% |
| Mileage Reimbursement | 1,000 | 653 | 1,500 | 1,500 | 0.00% |
| Total Administrative and Office Expenses | 14,225 | 5,432 | 23,225 | 24,200 | 4.20% |
| Office Supplies | | | | | |
| Misc Materials & Supplies | 2,000 | 128 | 2,000 | 2,000 | 0.00% |
| Postage Expense | 50 | - | 50 | - | -100.00% |
| Total Office Supplies | 2,050 | 128 | 2,050 | 2,000 | -2.44% |
| Employee Development | | | | | |
| Subscriptions | | | | | |
| Memberships | 2,859 | 2,500 | 3,500 | 5,000 | 42.86% |
| Continuing Education | 1,500 | - | 1,500 | 1,500 | 0.00% |
| Professional Development | 1,500 | - | 1,500 | 1,500 | 0.00% |
| Seminars and Conferences | 4,000 | 510 | 4,000 | 3,000 | -25.00% |
| Travel | 7,000 | 7,816 | 7,000 | 7,000 | 0.00% |
| Total Employee Development | 16,859 | 10,826 | 17,500 | 18,000 | 2.86% |
| Total Administrative | 33,134 | 16,386 | 42,775 | 44,200 | 3.33% |

FY 2015 Proposed Operating Budget Toll Operations

| | Budget Amount | FY 2014 Actual as of | Budget Amount | Proposed Budget | % Change From |
|--|------------------|-------------------------|------------------|--------------------|------------------|
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| Operations and Maintenance | | | | | |
| Operations and Maintenance Consulting | | | | | |
| General Engineering Consultant | 50,000 | - | 50,000 | - | -100.00% |
| GEC-Toll Ops Support | | | | 60,000 | |
| General System Consultant | 175,000 | 72,723 | 175,000 | 175,000 | 0.00% |
| Total Ops and Maintenance Consulting | 225,000 | 72,723 | 225,000 | 235,000 | 4.44% |
| Road Operations and Maintenance | | | | | |
| Maintenance Supplies-Roadway | 9,175 | - | 9,175 | - | -100.00% |
| Total Road Operations and Maintenance | 9,175 | - | 9,175 | - | -100.00% |
| Toll Processing and Collection Expense | | | | | |
| Image Processing | 780,000 | 1,150,035 | 1,260,000 | 3,000,791 | 138.16% |
| Tag Collection Fees | 1,434,788 | 1,338,750 | 2,013,000 | 2,318,079 | 15.16% |
| Court Enforcement Costs | - | 7,050 | 15,000 | 45,000 | 200.00% |
| DMV Look-up Fees | - | - | - | 7,000 | |
| Total Toll Processing and Collections | 2,214,788 | 2,495,835 | 3,288,000 | 5,370,870 | 63.35% |
| Toll Operations Expense | | | | | |
| Facility maintenance | 46,954 | 5,577 | - | - | |
| Generator Maintenance | - | - | 20,000 | 27,700 | 38.50% |
| Generator Fuel | - | 1,573 | 9,000 | 6,000 | -33.33% |
| Fire and Burglar Alarm | - | 123 | 3,060 | - | -100.00% |
| Elevator Maintenance | - | 3,037 | 2,640 | 2,800 | 6.06% |
| Refuse | - | 446 | 780 | 800 | 2.56% |
| Pest Control | - | 3,284 | 1,536 | 1,600 | 4.17% |
| Custodial | - | 500 | 4,440 | 5,440 | 22.52% |
| Fiber Optic System | 63,000 | 67,713 | 30,000 | 40,000 | 33.33% |
| Water | 7,500 | 4,603 | 7,500 | 7,500 | 0.00% |
| Electricity | 175,000 | 83,798 | 175,000 | 150,000 | -14.29% |
| ETC spare parts expense | 30,000 | 2,545 | 30,000 | 130,000 | 333.33% |
| Repair & Maintenance Toll Equip | 5,000 | 170 | 5,000 | 5,000 | 0.00% |
| Law Enforcement | 250,000 | 218,685 | 250,000 | 257,500 | 3.00% |
| ETC Maintenance Contract | 1,029,900 | 839,585 | 1,291,625 | 1,368,000 | 5.91% |
| ETC Development | 125,000 | - | 125,000 | 125,000 | 0.00% |
| ETC Testing | 30,000 | - | 30,000 | 60,000 | 100.00% |
| Total Toll Operations | 1,762,354 | 1,231,639 | 1,985,581 | 2,187,340 | 10.16% |
| Total Operations and Maintenance | 4,211,317 | 3,800,197 | 5,507,756 | 7,793,210 | 41.50% |
| Other Expenses Special Projects and Contingencies | | | | | |
| HERO | 1,629,000 | 1,016,505 | 1,629,000 | 1,400,000 | -14.06% |
| Special Projects | - | 396,922 | - | 1,190,000 | |
| Other Contractual Svcs | - | - | - | 30,000 | |
| Contingency | 100,000 | | 105,000 | 105,000 | 0.00% |
| Total Special Projects and Contingencies | 1,729,000 | 1,413,427 | 1,734,000 | 2,725,000 | 57.15% |
| Total Other Expenses | 1,729,000 | 1,413,427 | 1,734,000 | 2,725,000 | 57.15% |
| Total Expenses | 6,281,314 | 5,527,412 | 7,690,002 | 10,989,930 | 42.91% |



Communications

The primary role of the Communications and Marketing Department is the development and facilitation of programs that advance the mission of the agency through strategic interaction with customers and the media. These efforts are generally classified into four general areas of specialization that include public relations and communication, marketing, media relations, and customer service.

Major Business Functions:

<u>Public Relations and Communications</u>: The business function of public relations involves the strategic communications process that builds mutually beneficial relationships between the Mobility Authority and its publics. Publics include customers, strategic partners, governmental organizations, community and civic groups, citizens as well as the general public. Public relations activities include reputation management, crisis communications, key message development, public speaking, and more. Communications activities include the development of tools such as publications, collateral material, videos, websites, displays, presentations and social media to inform customers and stakeholders about the work of the Mobility Authority. The communication function also handles customer and stakeholder inquiries and assists with dispute resolution related to agency operations. Another major communication function and promotion of events such as groundbreakings, ribbon cuttings, and stakeholder presentations.

<u>Marketing</u>: Activities in the marketing area revolve primarily around the strategic promotion of the Mobility Authority and its facilities including 183A and The Manor Expressway and supporting the promotion of ongoing projects and activities such as Environmental Studies. Marketing also promotes TxTag and Pay by Mail. Marketing activities include the placement of paid advertising. This may include online, social media, direct mail, television, radio, print ads, outdoor, and buying sponsorships of groups, businesses and special events.

<u>Media Relations</u>: Work in the media relations area involves developing media outreach strategies, writing and distributing media alerts and news releases, building relationships with members of the media, soliciting coverage from the media, responding to media inquiries, coordinating interviews, managing the flow of information, monitoring media coverage and documenting results.



Communications

<u>Customer Service</u>: The Communication Department serves as a point of contact for customers and members of the public seeking information or assistance. The Communication Department responds to phone calls and email inquiries from the public and assists the agency with the development of responses to written correspondence.

FY 2014 Highlights and Accomplishments:

- Continued strong community relations and outreach during the final construction phase of the Manor Expressway and conducted a successful Grand Opening Event for the facility. *Strategic Initiatives: Economic Vitality, Regional Mobility, Innovation*
- Provided advertising and marketing support for the initial phases of MoPac Improvement Project to make citizens aware of the start of construction and what to expect. Activities included paid print, radio and online advertising. *Strategic Initiatives: Economic Vitality, Regional Mobility, Innovation*
- Provided ongoing media relations support for environmental studies, including the Oak Hill Parkway, Bergstrom Expressway, MoPac South, SH45SW, and 183 North. *Strategic Initiatives: Economic Vitality, Regional Mobility, Innovation, Sustainability*
- Developed new collateral materials with a refreshed corporate brand to complement the Annual Report, including a one-page leave-behind, a comprehensive brochure, and economic development brochures for the Manor Expressway and 183A. The Annual Report focused heavily on the customer experience. *Strategic Initiatives: Vitality, Regional Mobility, Innovation, Sustainability*
- Developed the first "Report to the Community" insert in Community Impact focusing on overall Mobility Authority activities, the MoPac Improvement Project and The Manor Expressway. *Strategic Initatives: Regional Mobility, Innovation, Economic Vitality*
- Developed strategic messaging to guide the development of content including printed collateral materials as well as online and in social media. *Strategic Initiative: Innovation, Regional Mobility*



Communications

FY 2015 Overview and Goals:

- Develop and maintain consistent strategic messaging internally and externally via ongoing messaging sessions and collaboration with key strategic partners and staff. *Strategic Initiatives: Regional Mobility, Innovation*
- Continue providing media relations support for ongoing Environmental Studies. *Strategic Initiatives: Regional Mobility, Innovation, Economic Vitality.*
- Update the content and look and feel of the Mobility Authority website that aligns with corporate messaging and branding. Enhance overall search engine optimization for the site and the agency. *Strategic Initiatives, Innovation, Regional Mobility*
- Develop and implement a social media strategy that will increase awareness of the Mobility Authority and educate the public about our facilities and activities via Facebook, Twitter and other emerging platforms. *Strategic Initiative: Innovation.*
- Develop and implement promotions and marketing activities to support the MoPac Improvement Project, including awareness, education and promotion. Paid media, direct mail, and video productions will be required. The team will develop and implement a Grand Opening event and advertising to promote use of the Expressway and TxTag. *Strategic Initiatives: Regional Mobility, Economic Vitality*

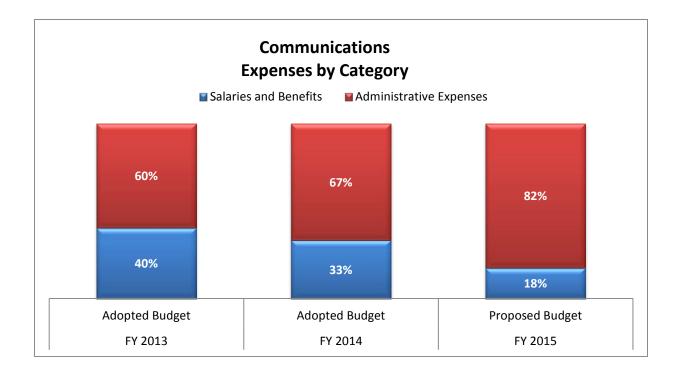
| Measurement Description | FY 2013 | FY 2014 | FY 2015 |
|---|---------|-----------|--|
| | Actual | Estimated | Projected |
| Baseline Customer Satisfaction Survey – Conduct a phone or mail survey along the 183A and Manor Expressway Corridors and if possible survey TxTag customers. | NA | NA | TBD |
| Social Media Usage – establish a target for users and followers on various social media platforms | NA | TBD | TBD |
| Number of meetings with key communication stakeholders and the news media | NA | NA | TBD – May be based on a quarterly or monthly frequency |

Key Measurement Indicators:



Communications

| Summary of Expenses: | | | | | |
|----------------------------|---------------|---------------|----------|----------|------------|
| | FY 2013 | FY 2014 | FY 2 | 015 | Increase |
| | Budget | Budget | Proposed | l Budget | (Decrease) |
| Salaries and Benefits | \$ 270,944 | \$ 216,043 | \$ | 148,433 | -31.29% |
| Administrative Expenses | 399,900 | 431,700 | | 698,300 | 61.76% |
| Operations and Maintenance | - | - | | - | 0.00% |
| Other Expenses | - | - | | - | 0.00% |
| Non Operating Expenses | - | - | | - | 0.00% |
| Total Expenses | 670,844 | 647,743 | | 846,733 | 30.72% |



| Authorized Personnel: | Positions | | | | | |
|---|-----------|---------|----------|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | |
| | Adopted | Adopted | Proposed | | | |
| Communications and Marketing Director | 1 | 0 | 0 | | | |
| Communications and Marketing Manager | 0 | 1 | 1 | | | |
| Communications and Marketing Specialist | 1 | 1 | 0 | | | |
| Intern* | 1 | 1 | 1 | | | |
| Total Positions - Communications | 3 | 3 | 2 | | | |
| | | | | | | |

*Not currently filled

FY 2015 Proposed Operating Budget Communications and Marketing Department

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|---|---------------------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| | 112013 | 4/30/2014 | 112014 | 112013 | |
| Salaries and Benefits | | | | | |
| Salaries & Wages | | | | | |
| Salary Expense-Regular | 189,073 | 70,305 | 155,400 | 94,500 | -39.19% |
| Part Time Salary Expense | - | - | - | 9,000 | 00.400/ |
| Total Salaries | 189,073 | 70,305 | 155,400 | 103,500 | -33.40% |
| Benefits | 07 440 | 0.040 | 00 500 | 40 700 | 20.400/ |
| TCDRS | 27,416 | 9,913 | 22,533 | 13,703 | -39.19% |
| FICA FICA MED | 10,377 | 4,381 | 10,174 | 5,859 | -42.41% -39.19% |
| Health Insurance Expense | 2,742 26,701 | 1,025 10,816 | 2,253 14,284 | 1,370 16,421 | -39.19% |
| Life Insurance Expense | 510 | 119 | 420 | 255 | -39.29% |
| Other Benefits | 12,685 | 529 | 10,259 | 6,605 | -35.62% |
| Total Benefits | 80,431 | 26,783 | 59,923 | 44,213 | -26.22% |
| Payroll Taxes | 00,401 | 20,700 | 00,020 | , ,213 | 20.22 /0 |
| Unemployment Taxes | 1,440 | 18 | 720 | 720 | 0.00% |
| Total Payroll Taxes | 1,440 | 18 | 720 | 720 | 0.00% |
| Total Salaries and Benefits | 270,944 | 97,106 | 216,043 | 148,433 | -31.29% |
| | · · · · · · · · · · · · · · · · · · · | | · · · · | · | |
| Administrative | | | | | |
| Administrative and Office Expenses | | | | | |
| IT Services | - | 1,736 | - | - | |
| Cell Phones | 1,200 | 830 | 600 | 600 | 0.00% |
| Local Delivery Services | 500 | 61 | 500 | 500 | 0.00% |
| CommunityMeeting/ Events | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Meeting Expense | 500 | 676 | 500 | 500 | 0.00% |
| Public Notices | 2,000 | - | 2,000 | 2,000 | 0.00% |
| Toll Tag Expense | 200 | - | 100 | 100 | 0.00% |
| Mileage Reimbursement | 1,500 | 561 | 1,000 | 1,000 | 0.00% |
| Total Administrative and Office Expenses | 10,900 | 3,864 | 9,700 | 9,700 | 0.00% |
| Office Supplies | | | | 450 | |
| Books & Publications | - | 682 | - | 150 | |
| Other Reports-Printing | 10,000 | 162 | 10,000 | 13,000 | 30.00% |
| Postage Expense | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Total Office Supplies | 15,000 | 844 | 15,000 | 18,150 | 21.00% |
| Communications and Public Relations | 40.000 | 45.004 | 40.000 | 50.000 | 05 000/ |
| Graphic Design Services | 10,000 | 15,394 | 40,000 | 50,000 | 25.00% |
| Website Maintenance and Redesign | 35,000 | 38,277 | 35,000 | 65,000 | 85.71% |
| Research Services | 50,000 | 9,301 | 50,000 | 50,000 | 0.00% |
| Communications and Marketing | 140,000 | 128,816 | 140,000 | 150,000 | 7.14% |
| Advertising Expense | 60,000 | 45,819 | 60,000 | 260,000 | 333.33% |
| Direct Mail | 5,000 | 75 | 5,000 | 5,000 | 0.00% |
| Video Production | 5,000 | 6,704 | 20,000 | 30,000 | 50.00% |
| Photography | 15,000 | 9,146 | 10,000 | 10,000 | 0.00% |
| Radio/broadcast | 10,000 | - | 10,000 | 10,000 | 0.00% |
| Other Public Relations | 2,500 | - | 2,500 | 2,500 | 0.00% |
| Promotional Items | 10,000 | 2,191 | 10,000 | 10,000 | 0.00% |
| Displays | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Annual Report printing | 7,000 | - | 7,000 | 10,000 | 42.86% |
| Direct Mail Printing | 5,000 | - | 5,000 | 5,000 | 0.00% |
| Total Communications and Public Relations | 359,500 | 255,723 | 399,500 | 662,500 | 65.83% |

FY 2015 Proposed Operating Budget Communications and Marketing Department

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|----------------------------|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Employee Development | | | | | |
| Subscriptions | 500 | | 500 | 500 | 0.00% |
| Memberships | 1,000 | 975 | 1,000 | 1,000 | 0.00% |
| Continuing Education | - | - | - | 250 | |
| Professional Development | - | - | - | 200 | |
| Seminars and Conferences | 5,000 | 750 | 3,000 | 3,000 | 0.00% |
| Travel | 8,000 | 3,790 | 3,000 | 3,000 | 0.00% |
| Total Employee Development | 14,500 | 5,515 | 7,500 | 7,950 | 6.00% |
| Total Administrative | 399,900 | 265,946 | 431,700 | 698,300 | 61.76% |
| Total Expenses | 670,844 | 363,052 | 647,743 | 846,733 | 30.72% |



Legal Services

The Legal Services Department exists to provide trusted legal advice and counsel to support and advance the mission of the Mobility Authority. The General Counsel and Legal Assistant work with the Board of Directors, the Executive Director, staff, and consultants to anticipate, identify, consider, and respond to legal issues. The Law Department provides information, advice, and guidance on compliance with applicable laws and represents the Authority's interests in its relationships with customers, other agencies, consultants, vendors, and the public. The Law Department coordinates and collaborates with outside counsel to provide resources and expertise to support the Mobility Authority's projects, programs, and operations.

Major Business Functions:

- Identify, research, and advise the Board, Executive Director, and staff on legal issues that arise in connection with Mobility Authority operations and functions.
- Ensure that the Board and management receive timely, sound legal advice concerning compliance with laws and regulations.
- Coordinate, review, and prepare the agenda and backup materials for Board meetings.
- Draft, review, and advise on documents that implement Mobility Authority programs and operations, including:
 - Resolutions and policy code provisions enacted by the Board;
 - Procurement documents such as bid solicitations, requests for information, requests for qualifications, requests for proposals, and other related documents;
 - Contracts with vendors and interlocal agreements other government agencies;
 - Documents required by open government and ethics laws, including responses to requests for public information and disclosures of conflicts of interest and personal financial information.
- Advise on the implementation, construction, and application of existing agreements and legal issues that may arise under those agreements.
- Collaborate with Mobility Authority staff and court officials in Williamson and Travis Counties to continuously improve toll collection and enforcement practices and strategies.
- Assist in managing Mobility Authority records and document retention systems to ensure compliance with legal requirements and best practices.
- Manage the appropriate, efficient use of resources and expertise for legal services provided by outside counsel.

Legal Services

FY 2014 Highlights and Accomplishments:

- Reviewed and updated document templates and systems to increase efficiency and best practices in Mobility Authority contracting and agenda preparation processes.
- Negotiated and drafted cost participation and escrow agreements with Cedar Park Town Center LLP for improving 183A frontage road access to the new Costco store at 183A and FM 1431.
- Negotiated and drafted the interlocal agreement with Travis County for design and construction by the Mobility Authority of the Maha Loop / Elroy Road extension in southeast Travis County on behalf of Travis County.
- Negotiated and drafted the interlocal agreement with Travis and Hays Counties for cost participation by those counties in the design and construction by the Mobility Authority of SH 45 SW.

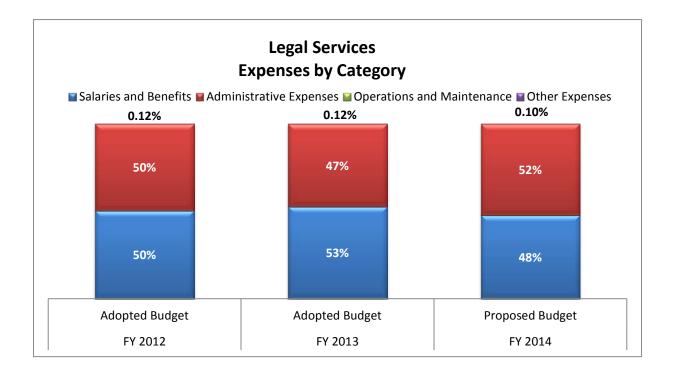
2015 Overview and Goals:

- Continue to manage and provide legal support for Mobility Authority governance, projects, and operations.
- Provide support and focus on strategies and processes to improve toll collections by implementing creative enforcement strategies and methods authorized by state law.
- Continue to review, analyze, and recommend Policy Code revisions to comply with evolving legal requirements and best practices and to provide necessary or desirable improvements.



Legal Services

| Summary of Expenses: | | | | | |
|----------------------------|------------------|---------|-------|------------|------------|
| | FY 2012 | FY 2013 | F | Y 2014 | Increase |
| | Budget | Budget | Propo | sed Budget | (Decrease) |
| Salaries and Benefits | \$ 300,839 \$ | 308,979 | \$ | 318,737 | 3.16% |
| Administrative Expenses | 297,020 | 278,800 | | 348,800 | 25.11% |
| Operations and Maintenance | - | - | | - | 0.00% |
| Other Expenses | 700.00 | 700.00 | | 700.00 | 0.00% |
| Non Operating Expenses | - | - | | - | 0.00% |
| Total Expenses | 598,559 | 588,479 | | 668,237 | 13.55% |



| Authorized Personnel: | Positions | | | | | |
|--------------------------|-----------|---------|----------|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | |
| | Adopted | Adopted | Proposed | | | |
| Legal Counsel | 1 | 1 | 1 | | | |
| Administrative Assistant | 1 | 1 | 1 | | | |
| Total Positions - Legal | 2 | 2 | 2 | | | |

FY 2015 Proposed Operating Budget Legal Services

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|---|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Salaries and Benefits | | | | | |
| | | | | | |
| Salaries & Wages | 017 500 | 475 070 | 222.000 | 220 504 | 2.000/ |
| Salary Expense-Regular | <u>217,509</u> 217,509 | 175,270 | 223,906 223,906 | 230,591 | 2.99% |
| Total Salaries Benefits | 217,509 | 175,270 | 223,900 | 230,591 | 2.99% |
| TCDRS | 21 520 | 04 707 | 22.466 | 22 426 | 2 000/ |
| FICA | 31,539 10,168 | 24,727 | 32,466 | 33,436 | 2.99% |
| FICA FICA MED | | 7,695 2,531 | 10,490 3,247 | 10,797 3,344 | 2.93% 2.99% |
| | 3,154 | | - | 23,185 | 2.99% 5.84% |
| Health Insurance Expense | 21,905 587 | 14,668 251 | 21,905 605 | 23,165 | 5.64% 2.98% |
| Life Insurance Expense Other Benefits | 14,537 | 12,060 | 14,920 | 15,321 | 2.98% |
| Total Benefits | 81,890 | 61,932 | 83,633 | 86,706 | 3.67% |
| Payroll Taxes | 01,030 | 01,902 | 03,033 | 00,700 | 5.07 /0 |
| Unemployment Taxes | 1,440 | 18 | 1,440 | 1,440 | 0.00% |
| Total Payroll Taxes | 1,440 | 18 | 1,440 | 1,440 | 0.00% |
| Total Salaries and Benefits | 300,839 | 237,220 | 308,979 | 318,737 | 3.16% |
| Administrative Administrative and Office Expenses Legal | 270,000 | 153,538 | 250,000 | 320,000 | 28.00% |
| IT Services | - | 3,570 | 8,000 | 8,000 | 0.00% |
| Software Licenses | 200 | - | 200 | 200 | 0.00% |
| Cell Phones | 600 | 450 | 600 | 600 | 0.00% |
| Overnight Delivery Services | 100 | - | 200 | 200 | 0.00% |
| Local Delivery Services | 200 | - | 100 | 100 | 0.00% |
| Meeting Expense | 5,000 | 33 | 5,000 | 5,000 | 0.00% |
| Public Notices | 200 | 100 | -, | -, | |
| Toll Tag Expense | 20 | - | - | - | |
| Parking | 50 | 9 | 50 | 50 | 0.00% |
| Mileage Reimbursement | 250 | - | 250 | 250 | 0.00% |
| Total Administrative and Office Expenses | 276,620 | 157,700 | 264,400 | 334,400 | 26.48% |
| Office Supplies | | | | | |
| Books, Publications, & Online Research | 12,000 | 1,395 | 6,000 | 6,000 | 0.00% |
| Postage Expense | 100 | 194 | 100 | 100 | 0.00% |
| Total Office Supplies | 12,100 | 1,589 | 6,100 | 6,100 | 0.00% |
| Employee Development | | | | | |
| Memberships | 2,000 | 705 | 2,000 | 2,000 | 0.00% |
| Continuing Education | 800 | 20 | 800 | 800 | 0.00% |
| Seminars and Conferences | 2,500 | 1,298 | 2,500 | 2,500 | 0.00% |
| Travel | 3,000 | 2,192 | 3,000 | 3,000 | 0.00% |
| Total Employee Development | 8,300 | 4,215 | 8,300 | 8,300 | 0.00% |
| Total Administrative | 297,020 | 163,504 | 278,800 | 348,800 | 25.11% |

FY 2015 Proposed Operating Budget Legal Services

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|--|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| Other Expenses | | | | | <u> </u> |
| Special Projects and Contingencies | | | | | |
| Other Contractual Svcs | 200 | - | 200 | 200 | 0.00% |
| Contingency | 500 | - | 500 | 500 | 0.00% |
| Total Special Projects and Contingencies | 700 | - | 700 | 700 | 0.00% |
| Total Other Expenses | 700 | - | 700 | 700 | 0.00% |
| | | | | | |
| Total Expenses | 598,559 | 400,724 | 588,479 | 668,237 | 13.55% |



Engineering

The primary role of the Engineering Department is to provide leadership and direction for all engineering functions within the Mobility Authority.

Major Business Functions:

<u>Project Inception and Feasibility</u>: Coordinate with other transportation providers in the region (TxDOT, City of Austin, Travis County, and Williamson County) to assure that mobility needs for the region are defined and included in the Long Range Transportation Plan. Provide feasibility analysis for selected projects to evaluate implementation priority.

<u>Project Development:</u> Accurately program and develop priority projects to the appropriate level for implementation based on coordination with stakeholders. Stakeholders would include external – federal and state agencies, local governments and the general public. Internal stakeholders would include the Board of Directors, the Executive Director, Legal Department, Financial Team, Toll Operations Department, General Engineering Consultants and Public Relations Department. The deliverable may include schematic level design, or more complete design as well as the appropriate level of environmental documentation and clearance.

<u>Project Implementation:</u> Determine the appropriate project delivery method and oversight to provide the Authority with a project of the highest quality that meets the financial and timing constraints.

<u>Roadway Maintenance:</u> Quantifiable definition of appropriate levels of roadway maintenance that will drive the estimated maintenance costs for any given project over the life of any debt and beyond. Programmatic annual assessment of roadway conditions and estimated maintenance costs (needs) for the next fiscal year. Oversight of all maintenance activities performed on Authority roadways or other assets.

FY 2014 Highlights and Accomplishments:

- Substantial completion and Open to Traffic for the 290(E) Manor Expressway project. *Strategic Initiatives: Regional Mobility, Economic Vitality*
- Completion of 100% design for and commencement of construction activities for the MoPac Improvement Project. *Strategic Initiatives: Regional Mobiilty, Economic Vitality*
- Completion of the Project Dashboard modifications where internal staff and board members can access monthly updates to project metrics for budget and schedule. *Strategic Initiatives: Innovation*



Engineering

- Initial implementation of the first and major component of an Asset Management Program in the area of pavement management. *Strategic Initiatives: Sustainability*
- The Mobility Authority is the primary agency performing a lead role for environmental clearance of two significant projects in the region; 183(N) Express Lanes and MoPac South Express Lanes. *Strategic Initiative: Mobility, Sustainability, Economic Vitality*
- Significant progress has been made on the remaining 3 environmental studies we have partnered with TxDOT to accomplish; US 290 at the "Y", SH 71(E), 45(SW). Strategic Initiative: Sustainability, Mobility, Economic Vitality
- Successful negotiations with Travis and Hays Counties for local participation in the 45SW project enabling that project to move forward for final design and construction. *Strategic Initiative: Mobility, Sustainability*

FY 2015 Overview and Goals:

- Conclude the procurement and issue a Notice to Proceed for the 183(S) (Bergstrom Expressway) Project. *Strategic Initiative: Mobility, Economic Vitality*
- We will undertake a major initiative to have direct contracting control for maintenance activities along Mobility Authority corridors. *Strategic Initiative: Sustainability, Innovation*
- Complete the process of lessoned learned full circle through listening sessions with industry to find more effective ways to deal with designers, construction contractors and design-builders. *Strategic Initiative: Innovation, Sustainability*
- Define segregated roles and responsibilities for the two GEC firms with respect to roadway operations. This will create a distinction between the firm that assesses repairs and the firm that is responsible for oversight of the repairs. *Strategic Initiatives: Innovation, Sustainability*

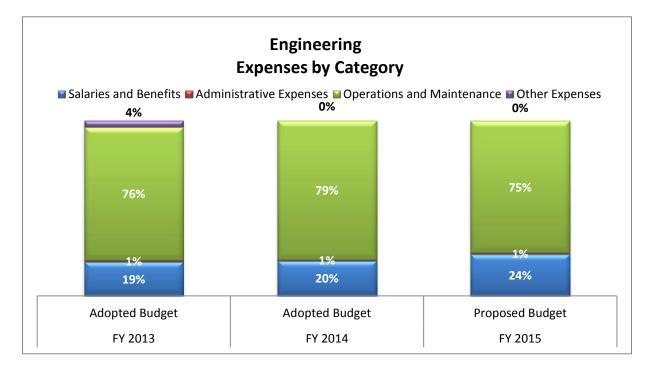
| Measurement Description | FY 2013 Actual | FY 2014 Estimated | FY 2015 Projected |
|----------------------------|----------------|-------------------|-------------------|
| Project on Schedule | 100% | 100% | 100% |
| Project on Budget | 100% | 100% | 100% |

Key Measurement Indicators:



Engineering

| Summary of Expenses: | | | | | |
|----------------------------|---------------|---------------|-------|------------|------------|
| | FY 2013 | FY 2014 | F | Y 2015 | Increase |
| | Budget | Budget | Propo | sed Budget | (Decrease) |
| Salaries and Benefits | \$ 546,121 | \$ 563,526 | \$ | 711,567 | 26.27% |
| Administrative Expenses | 27,300 | 16,700 | | 20,600 | 23.35% |
| Operations and Maintenance | 2,135,500 | 2,216,500 | | 2,247,500 | 1.40% |
| Other Expenses | 100,000 | - | | - | 0.00% |
| Non Operating Expenses | - | - | | - | 0.00% |
| Total Expenses | 2,808,921 | 2,796,726 | | 2,979,667 | 6.54% |
| • | | , , | | , , | |



| Authorized Personnel: | Positions | | | | | |
|--------------------------------------|-----------|---------|----------|--|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | | |
| | Adopted | Adopted | Proposed | | | |
| Engineering Director | 1 | 1 | 1 | | | |
| Project Administrator* | 0 | 0 | 1 | | | |
| Engineering Manager | 1 | 1 | 1 | | | |
| Maintenance Manager | 1 | 0 | 0 | | | |
| Construction and Maintenance Manager | 0 | 1 | 1 | | | |
| Administrative Assistant | 1 | 1 | 1 | | | |
| Total Positions - Engineering | 4 | 4 | 5 | | | |

*New Proposed Position

FY 2015 Proposed Operating Budget Engineering Services

| Account Name | Budget Amount FY 2013 | FY 2014 Actual as of 4/30/2014 | Budget Amount FY 2014 | Proposed Budget FY 2015 | % Change From Prior Year |
|---|-----------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------|
| | | | | | |
| Salaries and Benefits | | | | | |
| Salaries & Wages | | | | | |
| Salary Expense-Regular | 378,390 | 312,345 | 401,857 | 511,016 | 27.16% |
| Contractual Employees Expense | 5,000 | - | 5,000 | - | -100.00% |
| Total Salaries | 383,390 | 312,345 | 406,857 | 511,016 | 25.60% |
| Benefits | | | | | |
| TCDRS | 54,867 | 44,089 | 58,269 | 74,597 | 28.02% |
| FICA | 19,517 | 16,974 | 20,922 | 26,312 | 25.76% |
| FICA MED | 5,487 | 4,544 | 5,827 | 7,460 | 28.02% |
| Health Insurance Expense | 53,603 | 43,480 | 40,922 | 60,878 | 48.77% |
| Life Insurance Expense | 1,021 | 483 | 1,085 | 1,110 | 2.30% |
| Other Benefits | 25,356 | 12,275 | 26,764 | 27,314 | 2.05% |
| Total Benefits | 159,851 | 121,845 | 153,789 | 197,671 | 28.53% |
| Payroll Taxes | | | | | |
| Unemployment Taxes | 2,880 | 36 | 2,880 | 2,880 | 0.00% |
| Total Payroll Taxes | 2,880 | 36 | 2,880 | 2,880 | 0.00% |
| Total Salaries and Benefits | 546,121 | 434,226 | 563,526 | 711,567 | 26.27% |
| | | | | | |
| Administrative | | | | | |
| Administrative and Office Expenses | | | | | |
| Cell Phones | 2,500 | 3,445 | 2,500 | 4,000 | 60.00% |
| Meeting Expense | 100 | 438 | 100 | 500 | 400.00% |
| Toll Tag Expense | 2,300 | 188 | 2,000 | 1,000 | -50.00% |
| Parking | 100 | 3 | 100 | 100 | 0.00% |
| Mileage Reimbursement | 1,200 | 459 | 2,000 | 3,000 | 50.00% |
| Total Administrative and Office Expenses | 6,200 | 4,533 | 6,700 | 8,600 | 28.36% |
| Office Supplies | • | , | , | , | |
| Office Supplies | 1,000 | - | - | - | |
| Misc Materials & Supplies | 1,000 | 1,013 | 500 | 500 | 0.00% |
| Total Office Supplies | 2,000 | 1,013 | 500 | 500 | 0.00% |
| Communications and Public Relations | • | , | | | |
| Other Communication Expenses | 10,000 | - | - | - | |
| Total Communications and Public Relations | 10,000 | - | - | - | |
| Employee Development | - , | | | | |
| Professional Development | - | 225 | - | - | |
| Other Licenses | 600 | 470 | 500 | 500 | 0.00% |
| Seminars and Conferences | 3,000 | 1,865 | 3,000 | 3,000 | 0.00% |
| Travel | 5,500 | 4,774 | 6,000 | 8,000 | 33.33% |
| Total Employee Development | 9,100 | 7,334 | 9,500 | 11,500 | 21.05% |
| Total Administrative | 27,300 | 12,880 | 16,700 | 20,600 | 23.35% |
| Operations and Maintenance | | | , | , | |
| Operations and Maintenance Consulting | | | | | |
| General Engineering Consultant | 1,200,000 | 8,862 | 625,000 | 520,500 | -16.72% |
| GEC-Trust Indenture Support | - | 84,814 | 75,000 | 69,500 | -7.33% |
| GEC-Financial Planning Support | - | 50,021 | 50,000 | 47,000 | -6.00% |
| GEC-Toll Ops Support | - | 879 | 5,000 | - | -100.00% |
| GEC-Roadway Ops Support | - | 260,873 | 200,000 | 187,000 | -6.50% |
| GEC-Technology Support | - | 98,639 | 35,000 | 150,000 | 328.57% |
| GEC-Public Information Support | - | 461 | 10,000 | 1,000 | -90.00% |
| | | | 10,000 | 1,000 | 00.0070 |

FY 2015 Proposed Operating Budget Engineering Services

| | Budget Amount | FY 2014 Actual as of | Budget Amount | Proposed Budget | % Change From |
|--|------------------|-------------------------|------------------|--------------------|------------------|
| Account Name | FY 2013 | 4/30/2014 | FY 2014 | FY 2015 | Prior Year |
| GEC-General Support | - | 200,934 | 200,000 | 225,000 | 12.50% |
| Traffic and Revenue Consultant | - | 9,266 | - | - | |
| Total Ops and Maintenance Consulting | 1,200,000 | 714,749 | 1,200,000 | 1,200,000 | 0.00% |
| Road Operations and Maintenance | | | | | |
| Roadway Operations | - | - | - | 50,000 | |
| Roadway Maintenance | 650,000 | 437,657 | 750,000 | 700,000 | -6.67% |
| Landscape Maintenance | 280,000 | 78,880 | 250,000 | 250,000 | 0.00% |
| Signal & Illumination Maint | - | 64,574 | - | - | |
| Tools & Equipment Expense | - | 43 | 500 | 500 | 0.00% |
| Gasoline | 5,000 | 2,590 | 5,500 | 6,000 | 9.09% |
| Repair & Maintenance-Vehicles | 500 | 1,012 | 500 | 1,000 | 100.00% |
| Electricity - Roadways | - | - | - | 30,000 | |
| Total Road Operations and Maintenance | 935,500 | 584,756 | 1,006,500 | 1,037,500 | 3.08% |
| Toll Operations Expense | | | | | |
| Facility maintenance | - | 1,111 | - | - | |
| Emergency Maintenance | - | - | 10,000 | 10,000 | 0.00% |
| Total Toll Operations | - | 1,111 | 10,000 | 10,000 | 0.00% |
| Total Operations and Maintenance | 2,135,500 | 1,300,616 | 2,216,500 | 2,247,500 | 1.40% |
| Other Expenses | | | | | |
| Special Projects and Contingencies | | | | | |
| Contingency | 100,000 | - | - | - | |
| Total Special Projects and Contingencies | 100,000 | - | - | - | |
| Total Other Expenses | 100,000 | - | - | - | |
| Total Expenses | 2,808,921 | 1,747,722 | 2,796,726 | 2,979,667 | 6.54% |



| Authorized Personnel: | Positions | | | | |
|--|-----------|---------|----------|--|--|
| | FY 2013 | FY 2014 | FY 2015 | | |
| | Adopted | Adopted | Proposed | | |
| <u>Administration</u> | - | - | - | | |
| Executive Director | 1 | 1 | 1 | | |
| Deputy Director | 1 | 1 | 1 | | |
| Assistant to Executive Director | 1 | 1 | 1 | | |
| Receptionist | 1 | 1 | 1 | | |
| Community Relations Director** | 0 | 1 | 1 | | |
| Community Development Specialist | 0 | 0 | 0 | | |
| Public Outreach Manager | 1 | 1 | 1 | | |
| Intern* | 1 | 1 | 1 | | |
| Financial Services | | | | | |
| CFO | 1 | 1 | 1 | | |
| Controller | 1 | 1 | 1 | | |
| Fiscal Analyst | 1 | 1 | 1 | | |
| Toll Operations | | | | | |
| Operations Director | 1 | 1 | 1 | | |
| Customer Service and Toll Operations Manager | 1 | 1 | 1 | | |
| Administrative Assistant | 0 | 1 | 1 | | |
| Intern/Part-time position* | 0 | 0 | 1 | | |
| Communications and Marketing | | | | | |
| Communications and Marketing Director | 1 | 0 | 0 | | |
| Communications and Marketing Manager | 0 | 1 | 1 | | |
| Communications and Marketing Specialist | 1 | 1 | 0 | | |
| Intern* | 1 | 1 | 1 | | |
| <u>Legal</u> | | | | | |
| Legal Counsel | 1 | 1 | 1 | | |
| Administrative Assistant | 1 | 1 | 1 | | |
| <u>Engineering</u> | | | | | |
| Engineering Director | 1 | 1 | 1 | | |
| Project Administrator* | 0 | 0 | 1 | | |
| Engineering Manager | 1 | 1 | 1 | | |
| Maintenance Manager | 1 | 0 | 0 | | |
| Construction and Maintenance Manager | 0 | 1 | 1 | | |
| Administrative Assistant | 1 | 1 | 1 | | |
| Total Positions | 20 | 22 | 23 | | |

Consolidated Staffing Schedule

*Positions currently not filled

**For FY 2014 and 2015 this position is funded through the MoPac Improvement Project



Capital Budget, Renewal and Replacement Fund, Intersection Project

Capital Budget

| Computer Replacements | \$ 5,000 \$ 5,000 |
|--|--------------------------|
| Renewal and Replacement Fund | |
| Beginning Balance July 1, 2014 Transfer in from other RMA sources | \$3,511,000 3,000,000 |
| Mill and Overlay - 183A Frontage | (6,000,000) |
| Ending Balance - June 30, 2015 | \$ 511,000 |
| 183A/183 Intersection Project | |
| Balance July 1, 2014 Transfer in from other RMA sources | \$1,950,000 2,000,000 |
| 183A/183 Intersection Project | (3,950,000) |

Ending Balance - June 30, 2015

\$

-



System Operating Costs

| Toll Operations | Operating Expenses | \$ 10,989,930 |
|--------------------|------------------------|------------------|
| Finance Department | Insurance Expense | 180,000 |
| Finance Department | Trustee Expense | 16,000 |
| Finance Department | Salaries | 286,128 |
| Finance Department | Rent | 490,000 |
| Finance Department | Contractual | 165,450 |
| Finance Department | Materials and Supplies | 21,300 |
| Legal | Salaries | 127,495 |
| Legal | Contractual | 160,000 |
| Communications | Salaries | 74,217 |
| Communications | Contractual | 128,000 |
| Communications | Materials and Supplies | 9,900 |
| Engineering | Salaries | 138,470 |
| Engineering | Contractual | 435,000 |
| Administration | Salaries | 397,039 |

Total System Operating Costs

\$ 13,618,929



Debt Service Schedules

| Debt Issue | Date of Issue | Date of Maturity | Average Interest Rates | Amount Issued | c | Amount Dutstanding 7/1/2014 | Accreted Value 7/1/2014 |
|---|---------------|---------------------|---------------------------|-------------------|----|-----------------------------------|-------------------------------|
| 2013 Senior Lien Revenue Refunding Bonds | 5/1/2013 | 1/1/2043 | 3.00% - 5.00% | \$ 155,810,000 | \$ | 154,710,000 | |
| 2013 Senior Lien Revenue Put Bonds | 5/1/2013 | 1/4/2016 | 3.00% | 30,000,000 | | 30,000,000 | |
| 2013 Subordinate Lien Revenue Refunding Bonds | 5/1/2013 | 1/1/2042 | 3.00% - 5.00% | 103,960,000 | | 103,710,000 | |
| 2013 American Bank Loan | 6/27/2013 | 1/1/2019 | 2.25% | 5,300,000 | | 5,300,000 | |
| 2011 Regions Loan (Revolving Line of Credit) | 11/1/2011 | 11/1/2014 | 30 bps over LIBOR | 5,000,000 | | 1,600,000 | |
| 2011 Senior Lien Revenue Bonds | 6/29/2011 | 1/1/2046 | 5.75% - 6.25% | 295,930,000 | | 295,930,000 | |
| 2011 Senior Lien Capital Appreciation Bonds | 6/29/2011 | 1/1/2026 | 5.90% - 6.50% | 9,999,944 | | 9,999,944 | 12,042,778 |
| 2011 Subordinated Lien Revenue Bonds | 6/29/2011 | 1/1/2041 | 6.75% | 70,000,000 | | 70,000,000 | |
| 2010 Senior Lien Revenue Bonds | 3/1/2010 | 1/1/2040 | 5.75% | 59,880,000 | | 59,880,000 | |
| 2010 Senior Lien Capital Appreciation Bonds | 3/1/2010 | 1/1/2040 | 7.20% - 7.85% | 34,999,710 | | 34,999,710 | 48,244,404 |
| Total Debt Service | | | | \$ 770,879,654 | \$ | 766,129,654 | |



Debt Service Schedules

| | Principal | Regular Interest | Accreted Interest |
|---|-------------|---------------------|----------------------|
| 2013 Senior Lien Refunding Bonds | | | |
| 1/1/2015 | 2,155,000 | 3,856,975 | |
| 7/1/2015 | | 3,813,875 | |
| 2013 Put Bonds | | | |
| 1/1/2015 | | 450,000 | |
| 7/1/2015 | | 450,000 | |
| 2013 Subordinate Lien Refunding Bonds | | | |
| 1/1/2015 | 1,180,000 | 2,586,852 | |
| 7/1/2015 | | 2,563,250 | |
| 2010 Senior Lien CABs | | | |
| 1/1/2015 | | | 1,832,459 |
| 7/1/2015 | | | 1,901,734 |
| 2010 Senior Lien Current Interest Bonds | | | |
| 1/1/2015 | 140,000 | 1,721,550 | |
| 7/1/2015 | | 1,721,550 | |
| 2011 Senior Lien | | | |
| 1/1/2015 | | 8,946,606 | |
| 7/1/2015 | | 8,946,606 | |
| 2011 Senior Lien CABs | | | |
| 1/1/2015 | | | 378,146 |
| 7/1/2015 | | | 390,110 |
| 2011 Subordinated Lien | | | |
| 1/1/2015 | | 2,362,500 | |
| 7/1/2015 | | 2,362,500 | |
| 2011 Regions Loan | | 100,000 | |
| Total Debt Service | \$3,475,000 | \$ 39,882,264 | \$ 4,502,450 |



Capital Improvement Program

Capital Improvement Projects

as of July 1, 2014

| | Estimated Total | State/Federal | |
|---|------------------|----------------|---|
| Project Name | Project Cost | Funding | Funding Source |
| | | | Category 2, Category 7, Category 12 Funding |
| Mopac Express Lanes Project - North (to completion) | 199,500,000 | 199,500,000 | and Short-Term Financing |
| | | | Category 2 and Category 12 Funding, Revenue |
| US 183 South (to completion) | 653,000,000 | 126,000,000 | Bonds, TIFIA Ioan |
| Value Pricing Project | 1,525,530 | 1,220,424 | 80% Federal Grant; 20% General Fund match |
| Ride Share Project | 150,000 | 120,000 | 80% Federal Grant; 20% General Fund match |
| | | | TxDOT Pass-Through Agreement, Private |
| US 183/183A Intersection Improvements (to completion) | 4,000,000 | - | Developer, General Fund |
| Mopac Express Lanes Project - South (to construction) | 16,500,000 | 16,500,000 | Proposition 12 Funding |
| | | | TxDOT Grant, TxDOT SIB Loan, Hays and |
| SH 45 SW (to completion) | 100,000,000 | 20,000,000 | Travis Counties |
| US 290 West - The "Y" (to environmental clearance) | 3,100,000 | 3,100,000 | Category 2 and Category 12 Funding |
| US 183 N Express Lanes (to environmental clearance) | 7,200,000 | 7,200,000 | Category 7 Funding |
| Maha Loop/Elroy Road | 16,600,000 | - | Travis County |
| | | | |
| | \$ 1,001,575,530 | \$ 373,640,424 | |

Funding Sources Descriptions:

Category 2 - Metropolitan Area Corridor Projects (Federal) Category 7 - Statewide Transportation Program - Metropolitan Mobility/Rehabilitation (Federal) Category 12 - Commission Strategic Priority (State/Federal) Proposition 12 - General Obligation Bond Projects (State)